

SPOTLIGHT

The magazine for buyers

Q3 July 2024



Welcome to the latest edition of Spotlight

The magazine from Hilton Smythe for businesses and individuals looking to acquire.



Thank you for downloading Spotlight, our quarterly brochure that details our current business opportunities. Spotlight focusses on businesses for sale with turnovers between £1m and £20m. We sincerely hope that you find an opportunity that meets your needs and goals. If not, we are always pleased to register your specific criteria so that we can let you know about suitable matching opportunities in the future. Please contact one of the team or complete our NDA to register your specific interests.

Don't forget to speak to us about debt finance or our acquisition search services, which may also be of assistance in your search for your next business opportunity. Please also follow us on [LinkedIn](#) to follow the latest trends and news relevant to Mergers & Acquisitions.

The team are always on hand to answer any questions or assist wherever they can, so please feel free to get in touch should you need anything.

We hope you find a suitable opportunity with us in the very near future.

All the best.

Gareth Smyth, CEO, Hilton Smythe.

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



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Well-established butchery & supply company

- Based in the North West of England.
- Y/E23 turnover in the region of £1m.
- Gross profit in the region of £266k/EBITDA £87k.
- Supplier of various butchered meats, fresh and frozen - both raw and cooked.
- The sale of 100% share capital.
- There are 6 employees including the shareholder.
- Fully relocatable from current premises
- Year-on-year growth in turnover.
- Well established business with an excellent reputation within the industry.

Ref: 1118-CJ

Lucrative plumbing and bathroom supplies retailer

- Based in the South West.
- Y/E23 turnover in the region of £2.2m.
- Gross profit in the region of £481k/EBITDA £189k.
- Offering a comprehensive range of plumbing, heating and bathroom supplies from leading manufacturers to both trade and domestic customers.
- The sale of 100% share capital.
- There are 8 employees including the shareholders.
- Well established client base - 75% of custom represents repeat business.
- Two purpose-built units with attractive showrooms.
- A proven history of growth and an impressive financial profile.

Ref: Z-1507

High-performance and prestige car dealership

- Based in the East Midlands.
- Y/E23 turnover in the region of £11m.
- Gross profit in the region of £739k/EBITDA £264K.
- The dealership specialises in sourcing and selling high-performance, prestige and luxury cars, ranging from Audis and Range Rovers to high-calibre Porsches.
- The sale of 100% share capital.
- There are 6 employees including the shareholder.
- Outstanding reputation with industry recognized awards.
- Envious customer base and extensive customer database.

Ref: Z-2864-C

Creative/general metal fabrication solutions

- Based in the North West of England.
- YE24 turnover in the region of £1.9m.
- Gross profit in the region of £789k/EBITDA £380k.
- Specialising in assisting customers from design, manufacture to installation.
- The sale of 100% share capital.
- Well-established and skilled workforce.
- Utilising the latest 3D technology to provide customers with virtual concepts.

Ref: B06524

Opportunities

£1m Plus

Turnover

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Garden, landscaping and forestry products and services business

- Based in Wales.
- YE22 turnover in the region of £2.5m.
- Gross profit in the region of £711k/EBITDA £256k.
- Retail/Wholesale of Forestry & Landscaping Equipment.
- The sale of 100% share capital.
- There are 8 employees.
- Strong local presence with 80% of trade from customers within a 15-mile radius.
- C.80% repeat custom.
- Broad and loyal client base.

Ref: B06563

Used car dealership

- Based in the North of England.
- YE23 turnover in the region of £3.1m
- Gross profit in the region of £271k/EBITDA £132k.
- Prominent position online and on site.
- There are 6 fully trained staff members in situ bringing valuable experience.
- The sale of 100% share capital.
- Well-regarded and renowned in the industry.
- Strong client base, with countless positive reviews received.
- Consistent growth in profitability.

Ref: B06603

Painting and decorating services

- Based in South East England.
- YE23 turnover in the region of £2.1m.
- Gross profit in the region of £512k/EBITDA £377k.
- Construction/Decorating Services/specialising in Fire and Flood restorations
- The sale of 100% share capital.
- There are 13 employees including the owners.
- Excellent reputation: well-known in the industry and features on government- endorsed Constructionline list.
- Solid income stream: 100% repeat business.
- Serves the insurance, loss adjuster and claims management market.

Ref: B06761

Lucrative Bathroom showroom and Installation business

- Based in the South West.
- YE23 turnover above £1m in 2023.
- Gross profit in the region of £503k/EBITDA £249K.
- Offering a start-to-finish turnkey installation service in bathroom installations and renovation, full in-house service inclusive of plumbing and electrical work, tiling, carpentry and plastering
- 6 Employees including the shareholders.
- The sale is 100% share capital.
- Loyal customer base and repeat custom.

Ref: B06792

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Used car dealership

- Based in the West Midlands.
- YE23 turnover in the region of £4.4m.
- Gross profit in the region of £396k/EBITDA £50k.
- Automotive/retail of vehicles.
- The sale of 100% share capital.
- There are 15 staff members including the shareholders.
- Excellent online reputation with around 3,000 user reviews and very high ratings on major platforms.
- Highly visible location alongside a busy road.
- Two businesses comprise used car sales and preparation service.
- 40% of revenue is repeat business or referrals.

Ref: B06874

Last-mile delivery business

- Based in South England.
- YE22 turnover in the region of £1.7m.
- Gross profit in the region of £332k.
- Logistics/courier and haulage.
- The sale of 100% share capital.
- A well-trained self-employed workforce.
- Van rentals to self-employed delivery drivers.
- Long-term relationship with lucrative client.
- Outstanding performance according to client metrics and assessments.
- Further opportunities with Amazon highly likely.
- No business premises required.

Ref: B06888

Fast growing vehicle rentals and leasing company

- Based in the South West of Wales.
- YE23 in the region of £5.5m.
- Gross profit in the region of £4.1m/EBIDTA £3.1m.
- Automobiles/Van rentals.
- The sale of 100% share capital.
- There are 23 employees including the owners.
- Strong 'no credit check' sales proposition.
- Bespoke vehicle immobilisation software protects assets and profits.
- Fast expansion: four new premises in six years.
- Opportunity to bring servicing centre in-house to in-crease margins.

Ref: B06931

Commercial kitchen design and installation company

- Based in Gloucestershire.
- YE22 turnover in the region of £1.9m.
- Gross profit in the region of £314k/EBITDA £138k
- Kitchen Design/Catering Equipment and installation.
- The sale of a 100% share capital.
- Including the owners there are 4 employees.
- 70% repeat business, and 60% of turnover derived from contracted clients.
- Kitchen design and installation.
- Broad client base, across the public and private sector and building firms.

Ref: B06947

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Domestic appliance and parts retailer with impressive e-commerce sales

- Based in the West Midlands.
- YE23 turnover in the region of £3.1m
- Gross profit in the region of £235k/EBITDA £12k.
- One operation comprising two related but independent businesses.
- The sale of 100% share capital.
- There are 10 employees including the business owners.
- Well-established and lucrative accounts on both eBay and Amazon.
- Close ties with blue chip manufacturers.

Ref: B06955

A profitable used car and motor-home dealership

- Based in the North West of England.
- YE23 turnover in the region of £2.3m.
- Gross profit in the region of £211k/EBITDA £111k.
- A reputable car, motor-home and camper retailer specialising in sourcing and selling quality used cars, motor-homes and campers.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- Local and nationwide sales territory, with an established regional customer base.

Ref: B06978

Fast-growing gas mains specialist

- Based in the North West of England.
- YE24 turnover in the region of £3.6m.
- Gross profit in the region of £1.9m/EBITDA £327k.
- Stable and diverse client base – contracts range from two to eight years - partnering with several leading infrastructure providers.
- The sale of 100% share capital.
- There are 38 employees including the business owners.
- Reputation for high-quality work, reflected in solid base of repeat clients.

Ref: B06987

Road markings provider with many repeat clients

- Based in the North West of England.
- YE23 turnover in the region of £2.1m.
- Gross profit in the region of £718k/EBITDA £452k.
- Majority of work comes from repeat business, providing a secure income stream.
- The sale of 100% share capital.
- There are 19 employees including the business owners.
- Potential to develop services further.
- Several services attract a varied client base.
- Excellent word of mouth reputation and online presence generates many leads.

Ref: B06999

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Furniture maker and chair frames provider

- Based in the North of England.
- YE23 turnover in the region of £3.2m.
- Gross profit in the region of £847k/EBITDA £261k.
- Two distinct markets – in-house products for B2B organisations, and frames and components to upholstery manufacturers.
- The sale of 100% share sale.
- There are 50 employees including the business owners.
- Adaptable business model: can re-pivot its manufacturing to different markets.

Ref: B07022

Providers of non-emergency patient transport services

- Located in multiple locations.
- YE22 turnover in the region of £3.8m.
- Gross profit in the region of £3.3m/EBITDA £984k.
- Business Services/Health and Safety.
- The sale of 100% share capital.
- There are approximately 80 employees including the business owners.
- A large fleet of specialist vehicles, including ambulances, Medi cars and secure vehicles for the transfer of mental health patients.
- Several lucrative contracts with NHS trusts and CCGs.

Ref: B07040

A highly lucrative timber garden supplies business

- Based in the West Midlands.
- YE23 turnover in the region of £3.5m.
- Gross profit in the region of £1.5m/EBITDA £494k.
- Wholesale Retail/Garden Supplies specifically, gates, trellises, fence panels, and other garden structures.
- The sale of 100% share capital.
- There are 31 employees including the business owners.
- 91% of business is conducted via online sales platforms, including Amazon and eBay.

Ref: B07081

Events company and entertainment agency

- Based in the South of England.
- YE24 turnover in the region of £1.7m.
- Gross profit in the region of £218k/EBITDA £109k.
- Entertainment/Events Management.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- A market leader in the music, performance, and events industry.
- Extensive experience across commercial festivals, brand events, and community and cultural events.
- Prestigious client base.
- A National Portfolio Organisation with Arts Council England.

Ref: B07090

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Lucrative commercial vehicle repairs company

- Based in South East England.
- YE23 turnover in the region of £2.8m.
- Gross profit in the region of £1.3m/EBITDA £655k.
- Automobile/Vehicle Body-shop/Repairs.
- The sale of 100% share capital.
- There are 22 employees including the business owners.
- A lucrative commercial vehicle repairs company.
- Ideally located close to a number of important transport links and freight routes.
- A skilled and experienced team of mechanical engineers and office workers.

Ref: B07095

Lucrative civil and electrical engineering company

- Based in South East of England.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £693k/EBITDA £182k.
- Civil Engineers/Traffic Signal/Electrical Works.
- The sale of 100% share capital.
- There are 11 employees including the business owners.
- A team of industry-leading technicians and engineers.
- Highways detection installation and maintenance.
- Good stable reputation within the industry.

Ref: B07108

Learning management system and eLearning app development agency

- Home based business opportunity.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £956k/EBITDA £499k.
- An agency that builds, hosts and maintains custom-built learning management systems (LMS) and other learning technologies for businesses.
- The sale of 100% share capital.
- Highly experienced young dynamic team of developers.
- Prestigious client base.
- Leading provider in the UK.

Ref: B07130

Contract spray drying tollers

- Based in the South East of England.
- YE23 turnover in the region of £1.9m.
- Gross profit in the region of £1.7m/EBITDA £291k.
- Industrial Chemicals/Spray Drying.
- The sale of 100% share capital.
- There are 20 employees including the business owners.
- Spray drying tollers, providing services to a wide range of industries.
- A diverse international client base, with a high percentage of repeat custom.
- Large output capacity and short lead times.
- Own-design spray dryers, allowing for a high degree of flexibility and customisation.

Ref: B07156

Opportunities

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Recruitment agency and consultancy

- Based in the North West of England.
- YE23 turnover in the region of £4m.
- Gross profit in the region of £837k/EBITDA £317k.
- Independent recruitment specialists supplying temporary and permanent staff to industries, technical and haulage.
- 9 staff members including the owners, with multilingual capabilities.
- The sale of 100% share capital.
- A diverse client base, ensuring a low risk profile.
- An impeccable customer service record.
- ISO 9001:2015 registered company.

Ref: B07171

Providers of trailered and driven vehicle collection and delivery services

- Based in the West Midlands.
- YE23 turnover in the region of £1.1m.
- Gross profit in the region of £291k/EBITDA £181K.
- A high-quality vehicle collection and delivery service to car retailers and dealerships.
- The sale of 100% share capital.
- Including the business owners there are 20 staff members.
- Ongoing, lucrative relationships with a number of clients.
- Proven ability to grow purely by "word of mouth" recommendation.

Ref: B07206

Long-established Commercial printer

- Based in the West Midlands.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £522k/EBITDA £249k.
- Printing and Publishing/Business Services.
- The sale of 100% share capital.
- Including the business owners, there are 12 employees.
- A low risk profile, with approximately 200 regular clients.
- A comprehensive range of services, ensuring diverse revenue streams.
- A history of investment in new equipment.

Ref: B07232

Successful innovative Road safety camera company

- Operating UK-wide.
- YE23 turnover in the region of £1.6m.
- Gross profit in the region of £788k/EBITDA £436k.
- Leading company in the industry, constantly innovating within the market.
- The sale of 100% share capital.
- Established influencer partner program in place.
- Three trusted websites operating under one parent business.
- E-commerce generating over 90% of revenue.
- Scope for expansion into different sectors.
- Potential to capitalise on new products and online presence further.

Ref: B07276

Opportunities

£1m Plus

Turnover

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A successful well-established family run retail and catering butcher

- Based in the East of England.
- YE23 turnover in the region of £3.4m.
- Gross profit in the region of £865k/EBITDA £348k.
- Includes two retail shops, catering, and delivery services.
- The sale of 100% share capital.
- There are 10 employees including the directors.
- Purpose built factory.
- Online shop offering free delivery in the area.
- Fleet of vans.

Ref: B07296

ROI-focused marketing agency

- Based in the West Midlands.
- YE24 turnover in the region of £3.7m.
- Gross profit in the region of £2.7k/EBITDA £691k.
- YE24 Forecast in the region of £5m.
- Long-standing marketing agency, specialising in digital marketing, web development, strategy and planning.
- The sale of 100% share capital.
- Including the business owners there are 40 employees, three of which are part-time.
- National and international client list, across sectors.
- 100% retainer basis.
- YE24 Forecast in the region of £5m.
- Buoyant market conditions.

Ref: B07339

Building and landscaping materials distributor

- Based in the Midlands.
- YE22 turnover in the region of £1.3m.
- Gross profit in the region of £227k/EBITDA £131k.
- Specialised in building and landscaping supplies.
- The sale of 100% share capital.
- There are 7 experienced employees including the director.
- Loyal customer base, with 80% repeat business.
- Local and regional reach.
- Great reputation within the industry.

Ref: B07382

Construction and infrastructure consultancy

- Based in the South of England.
- YE23 turnover in the region of £3m.
- Gross profit in the region of £905k/EBITDA £437k.
- Market-leading Project Management, Cost Management, Construction Planning/Dispute and project recovery Consultancy.
- The sale of 100% share capital.
- Led by a multidisciplinary and experienced team.
- National coverage/focus on the South/selected international assignments.
- High-profile blue-chip clients.

Ref: B07383

Opportunities

£1m Plus

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Used car and commercial vehicle dealership with a well-established local base

- Based in the South East of England.
- YE22 turnover in the region of £4m.
- Gross profit in the region of £610k/EBITDA £322m.
- Selling used cars across major brands and models.
- The sale of 100% share capital.
- There are 7 experienced and skilled employees.
- Experience and skill to cover a vast range of additional services.
- Well-established in the area.
- First-class reputation within the industry.
- Maintaining around 1,000 active clients.

Ref: B07386

Vehicle rental company, supplying vehicles to NHS, councils and insurance companies nationwide

- Based in the West Midlands.
- YE23 turnover in the region of £3.6m.
- Gross profit in the region of £1.5m/EBITDA £1.1m.
- Suppliers of niche vehicles including wheelchair accessible, ambulances, and specialist vehicles.
- The sale of 100% share capital.
- There are 8 full time employees and 6 self employed.
- Numerous fleets, with over 350 vehicles in stock.
- Loyal customer base, with approx. 80% return business.

Ref: B07388

Well-established & successful motorcycle dealership

- Based in the South East.
- Y/E23 turnover in the region of £9.3m.
- Gross profit in the region of £1.4m/EBITDA £482k.
- New and used bikes along with motorcycle repairs, clothes, helmets, accessories, and parts.
- The sale of 100% share capital.
- There is a dedicated team of employees including the shareholders.
- Stellar reputation within the industry.
- Large loyal customer base.
- Operating nationally.

Ref: B07393

Independent online seller of mirrors and home décor

- Based Online.
- YE23 turnover in the region of £9.7m.
- Gross profit in the region of £3.6m/EBITDA £2.2m.
- on-line independent seller of decorative mirrors, supplementing their specialised offer with home décor, lighting, and furniture. Stocking their own designs and unique products. Operating own delivery service nationwide.
- Operating own delivery service nationwide.
- The sale of 100% share capital.
- There are 29 employees including shareholders.
- Outstanding reputation within the industry.

Ref: B07411

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Independent retail bakery

- Based in the South West of England.
- YE22 turnover in the region of £1.1m.
- Gross profit in the region £721k/EBITDA £101k.
- Family-run independent bakery retailers.
- The sale of 100% share capital.
- There are 38 experienced and skilled employees.
- A loyal customer base, with 90% return business and clients in store.
- Wholesale and retail offer.
- Great reputation within the industry.

Ref: B07433

Successful Ventilation and air conditioning company

- Based in the Midlands.
- YE23 turnover in the region of £1.8m.
- Gross profit in the region of £586k/EBITDA £369k.
- Ventilation and air conditioning installations and repairs.
- The sale of 100% share capital.
- There are 14 employees including the director.
- Outstanding reputation in the industry.
- Long standing relationships with high profile clients.
- Buoyant marketplace conditions.

Ref: B07440

Specialised newsagent, card and gift shop

- Based in the West Midlands.
- YE23 turnover in the region of £1.4m.
- Gross profit in the region of £165k/EBITDA £50k.
- Everyday items, specialised and unique products not sold by the competition.
- The sale of 100% share capital.
- There are 5 experienced employees.
- Strong repeat business (75-80%), due to their outstanding reputation in the industry.

Ref: B07476

Designers, manufacturers, installers of wayfinding

- Based in the UK.
- YE23 turnover in the region of £1.2m.
- EBITDA £264K.
- Specialised in interpretation panels and signage design, production and installation for the sign and waymarker industries.
- The sale of 100% share capital.
- There are 18 employees.
- Outstanding reputation within the industry.
- Wealth of experience and long trading history.
- Strategic geographical location to operate UK wide.

Ref: B07498

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Highly profitable, shopfitting, display equipment manufacturing and joinery specialist business

- Based in the UK.
- YE23 turnover in the region of £8.6m.
- Gross profit in the region of £1.9m/EBITDA £835k.
- Specialised in shopfitting, bespoke display equipment, manufacturing and joinery.
- The sale of 100% share capital.
- There are 20 experienced employees.
- Primarily retail fit out sector.
- Excellent reputation in the industry.
- Operating nation-wide.

Ref: B07505

Security solutions specialists, covering manufacturing, installation and maintenance

- Based in the West Midlands.
- YE23 in the region of £1.2m.
- Gross profit in the region of £378k/EBITDA £111k.
- Specialised in security solutions including automatic doors, shutters, and a wide portfolio.
- The sale of 100% share sale.
- There are 16 skilled employees.
- Established client base, including high-profile customers.
- Strategic geographical location to operate regionally and UK-wide.

Ref: B07516

Long-established vehicle sales, accidental repairs and mechanical repairs company

- Based in the South of England.
- YE23 turnover in the region of £9.2m.
- Gross profit in the region of £2.6m/EBITDA £679k.
- Operating three profit centres across two locations: one for used vehicle sales, and one for vehicle accident and mechanical repairs.
- The sale of 100% share capital.
- There are 44 employees.
- Range of equipment, qualifications, and expertise to carry out high-quality work.
- Highly lucrative partnerships in place.

Ref: B07522

Well established shotblasting and spray- painting specialists

- Based in the UK.
- YE23 turnover in the region of £1m.
- Gross profit in the region of £524k/EBITDA £38k.
- Specialised in spray painting and shotblasting for a wide variety of industries including construction, structural engineering, and agriculture.
- The sale of 100% share capital.
- There are 15 skilled employees.
- 90% repeat business due to highly specialised work and long-standing partnerships.
- Established in the 1970s.
- Excellent reputation within the industry.

Ref: B07527

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Reputable well established specialists of wastewater and sewage treatment

- Located in the UK.
- YE23 turnover in the region of £1m.
- Gross profit in the region of £450k/EBITDA £260k.
- Specialised in wastewater treatment, compliance works for septic tanks and sewage treatment.
- The sale of 100% share capital.
- There are 4 devoted and experienced employees.
- Established client base, including local authorities, estate agents, and high-profile public centre entities.
- Great reputation in the industry.

Ref: B07542

Established refurbishment, restoration and surveying specialist business

- YE22 turnover in the region of £4.2m.
- Gross profit in the region of £1.2m/EBITDA £536k.
- Specialised in internal refurbishment, external renovation/restoration, surveying and management for a wide variety of commercial and historic buildings.
- There are 11 experienced employees.
- The sale of 100% share capital.
- Established client base.
- Regional (80%) and national (20%) contracts.

Ref: B07550

Glazing and home improvement specialists

- Based in the North West.
- YE 23 turnover in the region of £2.1m.
- Gross profit in the region of £760k/EBITDA £203K.
- Award-winning, market leading glazing specialist – private sector and domestic boasting the widest range of windows, doors, and single-storey extensions within the area.
- The Sale of 100% share capital.
- There are 12 employees including the owners.
- Newly renovated well located showroom.
- Impressive financial profile, product leadership, competitive pricing, and longevity in the market.

Ref: B07551

Well established independent Quality burgers and fries establishments

- Based in the UK.
- YE23 turnover projected in the region of £1.4m.
- EBITDA £420k.
- Specialised in quality burger & fries, supported by sale of fizzy & alcohol beverages, juices and drink options.
- The sale of 100% share capital.
- There are 40 employees some full time and others part time.
- Local and regional loyal customer base, with a number of restaurants across locations.
- Great reputation within the industry.

Ref: B07558

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Successful and highly lucrative off-framework nursing agency

- Based in England.
- YE23 turnover in the region of £6.1m.
- Gross profit in the region of £957k/EBITDA £842k.
- Off-framework nursing agency working with a wide variety of specialisms and last-minute staffing needs.
- The sale of 100% share capital.
- There are 6 employees.
- Established client base, including many high profile public and private clients.

Ref: B07596

Multimillion pound global investment network company

- Based in the UK with global operations.
- YE23 turnover in the region of £2.5m.
- Gross profit in the region of £1.4m/EBITDA £1.4m.
- Investment network company connecting entrepreneurs and investors.
- Large and experienced team in place.
- The sale of a 100% share capital.
- Over 1.5 million entrepreneurs, 330,000 investors, and 100,000+ social media followers provide a vast potential customer base.
- Outstanding reputation within the Industry.

Ref: B07607

Reputable and highly lucrative catering, food consulting and event management business

- Based in the North West of England.
- YE24 turnover in the region of £2.4m
- Gross profit in the region of £743k/ EBITDA £620k.
- Services include catering, food consultancy, fine dining, event management and private catering.
- The sale of 100% share capital.
- There are 40 employees.
- Established and diverse client base, including hospitality, sports clubs and private clients.
- Strategic geographical location to operate UK wide.

Ref: B07639

Aesthetics training, wholesale aesthetics provider and pharmacy

- Based in the UK.
- YE23 turnover in the region of £8.4m.
- Gross profit in the region of £1.8m/EBITDA £362k.
- Diversified business group operating across the aesthetics value chain: Ofqual-regulated aesthetics training, wholesale supply and aesthetics pharmacy.
- The sale of 100% share capital.
- There are 20 employees.
- Multi-skilled staff with IQA, DET-level tutors, assessors, and tutors.

Ref: B07640

Opportunities

£1m Plus

Turnover

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Interested parties will be required to sign an NDA.



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Established carpentry contract business

- YE22 turnover in the region of £2.3m.
- Gross profit in the region of £609k/EBITDA £439k.
- Specialised carpentry contractor, focused on new build on housing developments as well as timber frame erecting for houses, flats, bungalows, block.
- The sale of 100% share Capital.
- There are 8 skilled employees.
- Established & active client base.
- Strategic geographical location to operate regionally.

Ref: B07651

Chemical manufacturers of industrial cleaning and maintenance solutions

- YE22 turnover in the region of £1.1m.
- Gross profit in the region of £388k/EBITDA £183k.
- Specialising in heavy-duty cleaning materials and vehicle treatments. Core offerings include vehicle treatments, traffic film removers and hard surface cleaners.
- The sale of 100% share capital.
- There are 9 employees including the business owners.
- An active client base of 50 customers, of which 4 account for 93% of total revenue.
- Longevity in the Market.

Ref: B07692

Tech-driven security system designers, installers and maintenance providers

- Based in the North West.
- YE24 turnover in the region of £1.8m.
- Gross profit in the region of £746k/EBITDA £202K.
- Installers, designers and maintenance of CCTV systems, access control, intruder alarms, intercom, fire alarms, gates and barriers, as well as bespoke solutions.
- The sale of 100% share capital.
- There are 20 service engineers and back office support managers.
- Prestigious client base and strategic partnerships with major security system manufacturers.
- High customer retention.

Ref: B07774

Fencing contractors servicing UK's major construction firms

- Based in Scotland.
- Y/E24 turnover in the region of £3.6m.
- Gross profit in the region of £862k/EBITDA £574K.
- Specialising in fencing solutions alongside associated groundworks for multiple industries, education/aviation and rail networks.70% of gates,railings, other bespoke elements are fabricated in- house.
- The sale of 100% share capital.
- A trusted experienced team of employees in place.
- Established relationships with some of the UK'S largest construction titans.

Ref: B07907

Opportunities £1m Plus

Turnover

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B2B meat supplier

- Based in North West.
- Y/E23 turnover in the region of £1.6m.
- Gross profit in the region of £494k/ EBITDA £185K.
- B2B meat suppliers, processing, aging and delivering meat products to various venues, schools, factories etc.
- The sale of 100% share capital.
- There are 14 staff including the shareholders.
- Long-standing customer base with many clients have been loyal partners for 10-20 years.
- 95% repeat custom.

Ref: B07921

Pipework and steelwork fabricators

- Based in Scotland.
- Y/E23 Turnover in the region of £2.1m.
- Gross profit in the region of £668k/EBITDA £410k.
- Specialists in general pipework, steelwork, sub-sea spools and structures, pig launchers/receivers, and R&D for sub-sea pipelines.
- The sale of 100% share capital.
- There are 20 employees including the shareholders.
- Lucrative partnerships with oil and energy majors – completed projects for pharmaceutical and Agtech giants.
- Robust QA/QC protocols, and accredited to ISO 9001:2015, ISO45001:2018 , BS EN 1090-1 Execution Class III.

Ref: B07923

Solar panel installations/ service providers

- Based in Wales.
- Y/E23 Turnover in the region of £3.1m.
- Gross profit in the region of £561k/EBITDA £271k.
- Multi award winning provider of sustainable energy solutions, providing solar PV Panel design, installation, maintenance and cleaning services.
- The Sale of 100% share capital.
- There are 20 employees.
- A robust presence in the domestic and commercial decarbonisation sphere, serving household names such as the National Trust.
- A multi million pound order book and high-value contracts secured with large organisations.

Ref: B07963

Industrial and commercial cleaners, with biohazard and decontamination expertise

- Based in Scotland.
- Y/E24 Turnover in the region of £2.7m
- Gross profit in the region of £651k/EBITDA £377k.
- Trusted by leading organisations across the corporate, commercial, education, rail, hospitality, and residential sectors including hoarders cleans,
- The sale is 100% share capital.
- There are 70 employees including the shareholders.
- The company has undergone phenomenal growth since its inception.

Ref: B07983

Opportunities

£1m Plus

Turnover

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Market-leading provider of audio-visual, PAVA and CCTV systems

- Based in Scotland with regional office in England.
- Y/E24 turnover in the region of £7.2m.
- Gross profit in the region of £2.4m/EBITDA £1.4m.
- An end to end service encompassing the design, supply, installation and maintenance of audio-visual, PAVA and CCTV systems using advanced 3D and acoustic modelling software.
- The sale of 100% sale capital.
- There are approximately 50 employees including the shareholders.
- Prestigious client base comprising 100+ organisations across leisure, healthcare, education, sport and the public sector.

Ref: B08007

Premium used car dealership

- Based in Birmingham.
- Y/E23 turnover in the region of £3.6m.
- Gross profit in the region of £458k/EBITDA £113k.
- Used car dealership focusing on the sale of high value premium brands, BMW, Audi and Mercedes models.
- The sale of 100% share capital.
- There are 6 employees including the shareholder.
- An outstanding reputation in the regional used car dealership market.
- Exceptional revenue growth in recent years.

Ref: B08010

Performing arts college providing FE and HE courses

- Based in the East Midlands.
- Y/E23 turnover in the region of £2.6m.
- Gross profit in the region of £372k/EBITDA £215k.
- Nationally recognized providers of high-quality BTEC and BA(Hons) Degrees in Dance and Musical Theatre.
- The sale of 100% share capital.
- There are 12 employees including the shareholder and a large pool of experienced freelance instructors.
- The largest UK college specialising in professional dance and musical theatre training.
- Robust and growing student body with 700+ full time students.

Ref: B08045

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Hilton Smythe,
Bridgewater House,
58-60 Whitworth Street,
Manchester,
M1 6LT.
Tel: 0161 672 5060.
Email: enquiries@hiltonsmythe.com
www.hiltonsmythe.com

