

# SPOTLIGHT

THE MAGAZINE FOR BUYERS | Q1 JANUARY 2024



# WELCOME TO THE LATEST EDITION OF SPOTLIGHT

The magazine from Hilton Smythe for businesses and individuals looking to acquire.



Thank you for downloading Spotlight, our quarterly brochure that details our current business opportunities. Spotlight focusses on businesses for sale with turnovers between £1m and £20m. We sincerely hope that you find an opportunity that meets your needs and goals. If not, we are always pleased to register your specific criteria so that we can let you know about suitable matching opportunities in the future. Please contact one of the team or complete our NDA to register your specific interests.

Don't forget to speak to us about debt finance or our acquisition search services, which may also be of assistance in your search for your next business opportunity. Please also follow us on [LinkedIn](#) to follow the latest trends and news relevant to Mergers & Acquisitions.

The team are always on hand to answer any questions or assist wherever they can, so please feel free to get in touch should you need anything.

We hope you find a suitable opportunity with us in the very near future.

All the best.

**GARETH SMYTH**, CEO, Hilton Smythe Group.

# OPPORTUNITIES

## £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### USED CAR DEALERSHIP

- Based in the North of England.
- YE22 turnover in the region of £3.5m.
- Gross profit in the region of £274k/EBITDA £86k.
- There are 6 fully trained staff members in situ bringing valuable experience.
- The sale of 100% share capital.
- Strong client base, with countless positive reviews received.
- Prominent position online and on site.
- Well-regarded and renowned in the industry.
- Full handover offered by exiting shareholder.
- Consistent growth in profitability.

**REF: B06603**

### RECRUITMENT AGENCY AND CONSULTANCY

- Based in the North West of England.
- YE22 turnover in the region of £2.9m.
- Gross profit in the region of £586k/EBITDA £152k.
- 9 staff members including the owners, with multilingual capabilities.
- The sale of 100% share capital.
- A diverse client base, ensuring a low risk profile.
- An impeccable customer service record.
- ISO 9001:2015 registered company.
- Scope to drive sales and excellent growth forecast, projected to £4.5m in 2023.

**REF: B07171**

### GAS MAINS INFRASTRUCTURE SPECIALISTS

- Based in North West England.
- YE22 turnover in the region of £3.2m.
- Gross profit in the region of £804k/EBITDA £365k.
- Utilities/gas supplier.
- There are 38 employees including the owners.
- The sale of 100% share capital.
- Stable and diverse client base – contracts range from two to eight years with a number of leading gas infrastructure partners.
- Reputation for high-quality work, reflected in solid base of repeat clients.
- Significant growth of turnover projected for current business year.

**REF: B06987**

### TAILORED VEHICLE TESTING AND SERVICE EQUIPMENT TO THE HEAVY GOODS INDUSTRY

- Based in Wales.
- YE22 turnover in the region of £1m.
- Gross profit in the region of £321k/EBITDA £236k.
- Automotive/service industries.
- There are 3 employees including the owners.
- The sale of 100% share capital.
- A prestigious client base amongst both public and private sector companies and organisations.
- A legislation and DVSA driven market.
- A reputation for high-quality products and a first-class service.

**REF: B07175**

# OPPORTUNITIES

# £1m Plus

## Turnover

For more information or to talk to one of our business advisers email us at: [enquiries@hiltonsmythe.com](mailto:enquiries@hiltonsmythe.com)

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

## ESTABLISHED REFURBISHMENT, RESTORATION AND SURVEYING SPECIALIST BUSINESS

- Based in the UK.
- YE22 turnover in the region of £4.2m.
- Gross profit in the region of £1.2m/EBITDA £536k.
- 11 members of skilled staff.
- The sale of 100% share capital.
- Specialised in internal refurbishment, external renovation/restoration, surveying and management for a wide variety of commercial and historic buildings.
- Established client base.
- Regional (80%) and national (20%) contracts.

**REF: B07550**

## RETAILER OF CARAVAN AND MOTORHOME ACCESSORIES

- Operating and delivering UK-wide.
- YE22 turnover in the region of £1m.
- Gross profit in the region of £186k/EBITDA £44k.
- Specialised in motorhome, caravan and vehicle accessories including their own-brand offer.
- The sale of 100% share capital.
- There are 6 employees including the directors.
- Market-leading reputation, with high rates of satisfaction and 100k+ product reviews.
- Strong e-commerce presence, selling across several platforms including their website.
- Significant scope for growth with future partnerships.

**REF: B07431**

## STONEMASONRY COMPANY

- Based in the South East of England.
- YE23 turnover in the region of £4.8m.
- Gross profit in the region of £2m/EBITDA £1.1m.
- Construction/stonemasonry restoration.
- The sale of 100% share capital.
- There are 16 employees including the directors and stonemasons.
- High-end new build property services that include stonework consultation, design, manufacture, and installation.
- A high-turnover business that provides stonemasonry and stone restoration services.
- Built on 60% repeat custom from 10 clients.

**REF: B06825**

## USED CAR DEALERSHIP

- Based in the West Midlands.
- YE21 turnover in the region of £3.7m.
- Gross profit in the region of £454k/EBITDA £146k.
- Automotive/retail of vehicles.
- The sale of 100% share capital.
- There are 15 staff members including the shareholders.
- Excellent online reputation with around 3,000 user reviews and very high ratings on major platforms.
- Highly visible location alongside a busy road.
- Two businesses comprise used car sales and preparation service.
- 40% of revenue is repeat business or referrals.

**REF: B06874**

# OPPORTUNITIES

## £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmyme.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### LANDSCAPE MANAGEMENT/ BUILDING MAINTENANCE

- Based in East Midlands.
- YE22 turnover in the region of £3.2m.
- Gross profit in the region of £2m/EBITDA £529k.
- Landscaping and grounds maintenance/building maintenance/arboriculture and tree work.
- The sale of 100% share capital.
- There are 35 full-time employees and 15-20 sub-contractors.
- Three distinct and highly profitable divisions.
- Long-standing and lucrative relationships with leading clients in government, utilities and construction.

**REF: B06011**

### LAST-MILE DELIVERY BUSINESS

- Based in South England.
- YE21 turnover in the region of £1.8m.
- Gross profit in the region of £332k/EBITDA £133k.
- Logistics/courier and haulage.
- The sale of 100% share capital.
- A well-trained self-employed workforce.
- Van rentals to self-employed delivery drivers.
- Long-term relationship with lucrative client.
- Outstanding performance according to client metrics and assessments.
- Further opportunities with Amazon highly likely.
- No business premises required.

**REF: B06888**

### ROI-FOCUSED MARKETING AGENCY

- Based in the West Midlands.
- YE22 turnover in the region of £3.6m.
- Gross profit in the region of £2.6m/EBITDA 807k.
- Long-standing marketing agency, specialising in digital marketing, web development, strategy and planning.
- The sale of 100% share capital.
- Including the business owners there are 40 employees, three of which are part-time.
- National and international client list, across sectors.
- 100% retainer basis.
- YE24 Forecast in the region of £5m.
- Buoyant market conditions.

**REF: B07339**

### PALLET NETWORK AND HAULAGE COMPANY

- Based in the North West of England.
- YE22 turnover in the region of £4.5m.
- Gross profit in the region of £725k/EBITDA £370k.
- The sale of 100% share capital.
- Haulage company and pallet network specialists.
- There are 28 employees in various roles, forming a dedicated and highly skilled workforce.
- High-profile client list.
- Multiple revenue streams.
- Untapped marketing potential.
- Excellent reputation within the industry.
- Strong financial profile.

**REF: B07346**



# OPPORTUNITIES

## £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### FAST GROWING VEHICLE RENTER AND LEASER

- Based in the South West of Wales.
- YE23 in the region of £5.5m.
- Gross profit in the region of £4.1m/EBIDTA £3.1m.
- Automobiles/Van rentals.
- The sale of 100% share capital.
- There are 23 employees including the owners.
- Strong 'no credit check' sales proposition.
- Bespoke vehicle immobilisation software protects assets and profits.
- Fast expansion: four new premises in six years.
- Opportunity to bring servicing centre in-house to in-crease margins.

**REF: B06931**

### WHOLESALE AND RETAIL OF EUROPEAN FOODS

- Based in the North West of England
- YE23 turnover in the region of £2.1m/EBIDTA £97k.
- The sale of 100% share capital.
- There are 15 employees including the business owners.
- Purveyors of traditional Slovak, Czech and Hungarian grocery and household products.
- Established relationships with Hungarian suppliers.
- In-house bakery.
- Exceptional reputation.

**REF: B07176**

### GARDEN, LANDSCAPING AND FORESTRY PRODUCTS AND SERVICES BUSINESS

- Based in Wales.
- YE21 turnover in the region of £2.7m.
- Gross profit in the region of £803k/EBITDA 236k.
- Retail/Wholesale of Forestry & Landscaping Equipment.
- The sale of 100% share capital.
- There are 8 employees.
- Strong local presence with 80% of trade from customers within a 15-mile radius.
- C.80% repeat custom.
- Broad and loyal client base.

**REF: B06563**

### PAINTING AND DECORATING SERVICES

- Based in South East England.
- YE23 turnover in the region of £2.1m.
- Gross profit in the region of £512k/EBITDA £377k.
- Construction/Decorating Services/specialising in Fire and Flood restorations.
- The sale of 100% share capital.
- There are 13 employees including the owners.
- Excellent reputation: well-known in the industry and features on government- endorsed Constructionline list.
- Solid income stream: 100% repeat business.
- Serves the insurance, loss adjuster and claims management market.

**REF: B06761**

# OPPORTUNITIES

# £1m Plus

## Turnover

For more information or to talk to one of our business advisers email us at: [enquiries@hiltonsmythe.com](mailto:enquiries@hiltonsmythe.com)

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### ROAD SAFETY CAMERA COMPANY

- Operating UK-wide.
- YE23 turnover in the region of £1.6m.
- Gross profit in the region of £788k/EBITDA £436k.
- Leading company in the industry, constantly innovating within the market.
- The sale of 100% share capital.
- Established influencer partner program in place.
- Three trusted websites operating under one parent business.
- E-commerce generating over 90% of revenue.
- Scope for expansion into different sectors, as well as potential to capitalise on new products and online presence further.

**REF: B07276**

### VENTILATION AND AIR CONDITIONING COMPANY

- Based in the Midlands.
- YE23 turnover in the region of £1.8m.
- Gross profit in the region of £586k/EBITDA £369k.
- Ventilation and air conditioning installations and repairs.
- The sale of 100% share capital.
- There are 14 employees including the director.
- Outstanding reputation in the industry.
- Long standing relationships with blue-chip clients.
- Consistent turnover figures increased 30% from YE22 to YE23.
- Buoyant marketplace conditions.

**REF: B07440**

### IMPORTERS AND RETAILERS OF CARAVANS, CAMPING EQUIPMENT AND OUTDOOR ACCESSORIES

- Based in North West England.
- YE22 turnover in the region of £3m.
- Gross profit in the region of £735k/EBITDA £173k.
- 2 complementary companies for sale.
- Manufacturing/Leisure.
- The sale of 100% share capital.
- There are 16 members of staff across both companies.
- Award-winning brand of trailer tent and light-weight caravan.
- A well-established reputation in the market, with good online visibility and a well-developed marketing strategy.

**REF: B07212**

### BUILDING AND LANDSCAPING MATERIALS DISTRIBUTOR

- Based in the Midlands.
- YE22 turnover in the region of £1.3m.
- Gross profit in the region of £227k/EBITDA £(131k).
- Specialised in building and landscaping supplies.
- The sale of 100% share capital.
- Freehold premises.
- Loyal customer base, with 80% repeat business.
- High footfall physical store, with average 50 active clients daily.
- There are 7 experienced employees including the director.
- Local and regional reach.
- Great reputation within the industry.

**REF: B07382**

# OPPORTUNITIES

# £1m Plus

## Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### PROVIDERS OF ELECTRICAL CERTIFICATION AND TESTING SERVICES

- Based in Scotland.
- YE23 turnover in the region of £1.1m.
- EBITDA £107K.
- Compliance/Service industries.
- The sale of 100% share capital.
- There are 14 employees including the directors.
- Foremost provider of electrical compliance services in Scotland.
- A number of high-value contracts.
- A highly experienced and long-standing team of electrical engineers and qualified supervisors.

**REF: B07229**

### A HIGHLY LUCRATIVE AND POPULAR GARAGE PROVIDING SPECIALIST TYRE-FITTING SERVICES

- Based in Wales.
- YE21 turnover in the region of £3m.
- Gross profit in the region of £522k/EBITDA £388k.
- Automobile/Tyre Specialists.
- The sale of 100% share capital.
- There are 13 employees including the owners.
- A highly regarded tyre business, specialising in a wide range of high-quality tyres and tyre-specific services.
- Online sales platform and sophisticated search facility on website.
- Holds large tyre stocks.

**REF: B07033**

### COMMERCIAL KITCHEN DESIGN & INSTALLATION COMPANY

- Based in Gloucestershire.
- YE22 turnover in the region of £1.9m.
- Gross profit in the region of £314k/EBITDA £158k
- Kitchen Design/Catering Equipment.
- The sale of a 100% share capital.
- Including the owners there are four employees.
- 70% repeat business, and 60% of turnover derived from contracted clients.
- Kitchen design and installation.
- Broad client base, across the public and private sector and building firms.

**REF: B06947**

### PROVIDERS OF NON-EMERGENCY PATIENT TRANSPORT SERVICES

- Located in multiple locations.
- YE22 turnover in the region of £3.8m.
- Gross profit in the region of £3.7m/EBITDA £1.1m.
- Business Services/Health and Safety.
- The sale of 100% share capital.
- There are approximately 80 employees including the business owners.
- A large fleet of specialist vehicles, including ambulances, Medi cars and secure vehicles for the transfer of mental health patients.
- Several lucrative contracts with NHS trusts and CCGs.

**REF: B07040**



# OPPORTUNITIES

## £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at: [enquiries@hiltonsmythe.com](mailto:enquiries@hiltonsmythe.com)

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### COMMERCIAL PRINTER

- Based in the West Midlands.
- YE22 turnover in the region of £1.2m.
- Gross profit in the region of £382k/EBITDA £217k.
- Printing and Publishing/Business Services.
- The sale of 100% share capital.
- Including the business owners, there are 12 employees.
- A low risk profile, with approximately 200 regular clients, and circa 20% repeat business.
- A comprehensive range of services, ensuring diverse revenue streams.
- A history of investment in new equipment.

**REF: B07232**

### A HIGHLY LUCRATIVE TIMBER GARDEN SUPPLIES BUSINESS

- Based in the West Midlands.
- YE22 turnover in the region of £3.7m.
- Gross profit in the region of £1.5m/EBITDA £467k.
- Wholesale Retail/Garden Supplies.
- The sale of 100% share capital.
- There are 31 employees Including the business owners.
- Manufacturers and suppliers of timber garden products – specifically, gates, trellises, fence panels, and other garden structures.
- 91% of business is conducted via online sales platforms, including Amazon and eBay.

**REF: B07081**

### FIRE DETECTION AND ELECTRICAL SAFETY SYSTEMS

- Located across the West Midlands.
- YE22 turnover in the region of £2.3m.
- Gross profit in the region of £1m/EBITDA £432k.
- Facilities Management Fire safety.
- The sale of 100% share capital.
- There are 18 employees including the business owners.
- Specialists in the design, installation, commission and maintenance of fire detection and electrical safety systems.
- Experienced team of technicians and managers.
- A large and diverse client base, and contracted revenue.

**REF: B07083**

### SHOTBLASTING AND SPRAY-PAINTING SPECIALISTS

- Based in the UK.
- YE23 turnover in the region of £1m.
- Gross profit in the region of £524k/EBITDA £38k.
- Specialised in spray painting and shotblasting for a wide variety of industries including construction, structural engineering, and agriculture.
- The sale of 100% share capital.
- There are 15 skilled employees.
- 90% repeat business due to highly specialised work and long-standing partnerships.
- Established in the 1970s.
- Excellent reputation within the industry.

**REF: B07527**

# OPPORTUNITIES

# £1m Plus

## Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

## EVENTS COMPANY AND ENTERTAINMENT AGENCY

- Based in the South of England
- YE23 turnover in the region of £2.6m.
- Gross profit in the region of £303k/EBITDA £260k.
- Entertainment/Events Management.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- A market leader in the music, performance, and events industry.
- Extensive experience across commercial festivals, brand events, and community and cultural events.
- Prestigious client base.
- A National Portfolio Organisation with Arts Council England.

**REF: B07090**

## LUCRATIVE COMMERCIAL VEHICLE REPAIRS COMPANY

- Based in South East England.
- YE22 turnover in the region of £2.6m.
- Gross profit in the region of £1.1m/EBITDA £367k.
- Automobile/Vehicle Bodyshop/Repairs.
- The sale of 100% share capital.
- There are 22 employees including the business owners.
- A lucrative commercial vehicle repairs company.
- Ideally located close to a number of important transport links and freight routes.
- A skilled and experienced team of mechanical engineers and office workers.

**REF: B07095**

## LUCRATIVE CIVIL & ELECTRICAL ENGINEERING COMPANY

- Based in South East of England.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £693k/EBITDA £182k.
- Civil Engineers/Traffic Signal/Electrical Works.
- The sale of 100% share capital.
- There are 11 employees including the business owners.
- A team of industry-leading technicians and engineers.
- Highways detection installation and maintenance.
- Engineering maintenance labour supply.

**REF: B07108**

## WELL-ESTABLISHED ROOFING SERVICES BUSINESS

- Based in the South of England.
- YE23 turnover in the region of £1.4m
- Gross profit in the region of £233k/EBITDA £54k.
- Specialised in roofing services, including structural waterproofing, liquid applied systems, brown and green roofs, etc.
- The sale of 100% share capital.
- There are 6 experienced employees.
- Loyal customer base, with contracts renewed with key customers.
- Strong labour force, and strong supply at times of high demand.

**REF: B07432**

# OPPORTUNITIES

## £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at: [enquiries@hiltonsmythe.com](mailto:enquiries@hiltonsmythe.com)

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### CONTRACT SPRAY DRYING TOLLERS

- Based in the South East of England.
- YE23 turnover in the region of £1.9m.
- Gross profit in the region of £1.7m/EBITDA £291k.
- Industrial Chemicals/Spray Drying.
- The sale of 100% share capital.
- There are 20 employees including the business owners.
- Spray drying tollers, providing services to a wide range of industries.
- A diverse international client base, with a high percentage of repeat custom.
- Large output capacity and short lead times.
- Own-design spray dryers, allowing for a high degree of flexibility and customisation.

**REF: B07156**

### SECURITY SOLUTIONS SPECIALISTS, COVERING MANUFACTURING, INSTALLATION AND MAINTENANCE

- Based in the West Midlands.
- YE23 in the region of £1.2m.
- Gross profit in the region of £378k/EBITDA £111k.
- Specialised in security solutions including automatic doors, shutters, and a wide portfolio.
- The sale of 100% share sale.
- There are 16 skilled employees.
- Established client base, including high-profile customers.
- Strategic geographical location to operate regionally and UK-wide.

**REF: B07516**

### SPECIALISED NEWSAGENT, CARD AND GIFT SHOP

- Based in the West Midlands.
- YE22 turnover in the region of £1.4m.
- Gross profit in the region of £164k/EBITDA £51k.
- Everyday items specialised and unique products not sold by the competition.
- The sale of 100% share capital.
- There are 5 experienced employees.
- Strong repeat business (75-80%), due to their out-standing reputation in the industry.

**REF: B07476**

### INDEPENDENT RETAIL BAKERY

- Based in the South West of England.
- YE22 turnover in the region of £1.1m.
- Gross profit in the region £721k/EBITDA £101k.
- Family-run independent bakery retailers.
- The sale of 100% share capital.
- There are 38 experienced employees.
- A loyal customer base, with 90% return business and clients in store.
- Wholesale and retail offer.
- Great reputation within the industry.

**REF: B07433**

## OPPORTUNITIES

# £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### LONG ESTABLISHED ROAD HAULAGE AND CRANE HIRE COMPANY

- Based in Scotland.
- YE22 turnover in the region of £1.2m.
- Gross profit in the region of £339k/EBITDA £14k.
- Specialised road haulage and crane hire services.
- The sale of 100% share capital.
- There are 16 experienced employees.
- A loyal customer base, with 90% return business and 140 active clients.
- State-of-the-art vehicle fleet.

**REF: B07400**

### AN ESTABLISHED FRAGRANCES, WAX AND COSMETICS MANUFACTURING FIRM

- Based in the East of England.
- YE23 turnover in the region £1.3m
- Gross profit in the region of £770k/EBITDA £233k.
- Manufacturing an array of fragrances, wax, and oils, some not sold elsewhere.
- The sale of 100% share capital.
- There are 9 experienced employees.
- Supplying both small businesses and individual hobbyists.
- Market-leading reputation, with high rates of satisfaction.

**REF: B07394**

### VEHICLE RENTAL COMPANY, SUPPLYING VEHICLES TO NHS, COUNCILS AND INSURANCE COMPANIES NATIONWIDE

- Based in the West Midlands.
- YE23 turnover in the region of £3.6m.
- Gross profit in the region of £1.5m/EBITDA £1.1m.
- Suppliers of niche vehicles including wheelchair accessible, ambulances, and specialist vehicles.
- The sale of 100% share capital.
- There are 8 full time employees and 6 self employed.
- Numerous fleets, with over 350 vehicles in stock.
- Loyal customer base, with approx. 80% return business.

**REF: B07388**

### CONSTRUCTION AND INFRASTRUCTURE CONSULTANCY WITH HIGH PROFILE CLIENTS AT NATIONAL AND GLOBAL LEVEL

- Based in the South of England.
- YE23 turnover in the region of £3m.
- Gross profit in the region of £997k/EBITDA £414k.
- Market-leading Project Management, Cost Management, Construction Planning and Dispute and project recovery Consultancy.
- The sale of 100% share capital.
- Public and Private sectors across wide range of capital projects and construction and transport.
- National coverage, with a focus on the South and selected international assignments.
- High-profile blue-chip clients.

**REF: B07383**

## OPPORTUNITIES

# £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### SUCCESSFUL & FAR-REACHING CLOTHES WHOLESALE & RETAILER

- Based in the East of England.
- YE22 turnover in the region of £1.1m.
- Gross profit in the region of £366k/EBITDA £67k.
- Clothing and fashion retail and wholesale company.
- The sale of 100% share capital.
- There are 3 employees including the business owners.
- 40% market share in the United Kingdom.
- Strong presence in Europe and Africa.

**REF: B07329**

### A SUCCESSFUL, INTERNATIONALLY OPERATING HAULIER

- Based in the North West of England.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £779k/EBITDA £238k.
- Haulier business specialising in the transport of glass, steel, and containers.
- The sale of a 100% share capital.
- An international operating territory.
- Expanding list of services offered.
- Long standing list of clients.
- Access to exclusive and specialised markets.

**REF: B07303**

### ONLINE REFURBISHED PHONE RETAILER WITH MUCH GROWTH POTENTIAL

- Located in the North West of England.
- YE23 turnover in the region of £1.8m.
- Gross profit in the region of £294k/£87k.
- Excellent business model: sources used phones and tablets from its trade-in website; refurbishes in-house; sells devices via its separate retail website.
- The sale of a 100% share capital.
- There are 6 employees including the directors.
- Offers phone repairs via a third website.
- Prominent online presence includes partnership.

**REF: B06787**

### A SUCCESSFUL WELL-ESTABLISHED FAMILY RUN RETAIL AND CATERING BUTCHER

- Based in the East of England.
- YE23 turnover in the region of £3.4m.
- Gross profit in the region of £865k/EBITDA £348k.
- Includes two retail shops, catering, and delivery services.
- The sale of 100% share capital.
- There are 10 employees including the directors.
- Purpose built factory.
- Online shop offering free delivery in the area.
- Fleet of vans.

**REF: B07296**

# OPPORTUNITIES

## £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### TWO SUCCESSFUL COMPANIES SPECIALISING IN ENGINEERING AND POWDER/WET COATING

- Based in the South East of England.
- YE22 Turnover in the region of £2.7m.
- Gross profit in the region of £1m/EBITDA £529k.
- One-stop shop service with diverse array of manufacture & powder coating on powder/wet coating.
- The sale of 100% share capital.
- There are 30 highly skilled employees.
- Excellent reputation amongst clients.
- High rate of return business.
- High profile regular clients.

**REF: B07375**

### USED CAR AND COMMERCIAL VEHICLE DEALERSHIP WITH A WELL-ESTABLISHED LOCAL BASE

- Based in the South East of England.
- YE22 turnover in the region of £4m.
- Gross profit in the region of £610k/EBITDA £322m.
- Selling used cars across major brands and models.
- The sale of 100% share capital.
- There are 7 employees.
- Experience and skill to cover a vast range of additional services.
- Well-established in the area.
- First-class reputation within the industry.
- Maintaining around 1,000 active clients.

**REF: B07386**

### PROVIDERS OF COMMERCIAL GARAGE EQUIPMENT

- Based in Wales.
- YE22 turnover in the region of £1m.
- Gross profit in the region of £321k/EBITDA £236k.
- Providers of commercial vehicle testing and servicing equipment for the commercial and heavy goods market.
- The sale of 100% share capital.
- There are 3 employees including the business owners.
- Prestigious client base, featuring blue-chip companies and public sector organisations.

**REF: B07175**

### COMPANY SPECIALISING IN DESIGN, MANUFACTURE, AND INSTALLATION OF CREATIVE AND GENERAL METAL FABRICATION SOLUTIONS.

- Based in the North West of England.
- YE22 turnover in the region of £1.8m.
- Gross profit in the region of £803k/EBITDA £433k.
- Assists customers from design stage through to installations.
- The sale of 100% share capital.
- Well-established and skilled workforce.
- Utilising the latest 3D technology to provide customers with virtual concepts.

**REF: B06524**



## OPPORTUNITIES

# £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### A PROFITABLE USED CAR AND MOTORHOME DEALERSHIP WITH SCOPE FOR GROWTH

- Based in the North West of England.
- YE23 turnover in the region of £2.3m.
- Gross profit in the region of £211k/EBITDA £111k.
- A reputable car, motorhome and camper retailer specialising in sourcing and selling quality used cars, motorhomes and campers.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- Local and nationwide sales territory, with an established regional customer base.

**REF: B06978**

### WEST MIDLANDS DOMESTIC APPLIANCE AND PARTS RETAILER WITH IMPRESSIVE E-COMMERCE SALES

- Based in the West Midlands
- YE23 turnover in the region of £3.1m
- Gross profit in the region of £235k/EBITDA £12k.
- One operation comprising two related but independent businesses.
- The sale of 100% share capital.
- There are 10 employees including the business owners.
- Well-established and lucrative accounts on both eBay and Amazon.
- Close ties with blue chip manufacturers.

**REF: B06955**

### WELL-ESTABLISHED ONLINE SHOE RETAILER WITH PROMISING GROWTH OPPORTUNITIES

- Based in the North West of England.
- YE22 turnover in the region of £1.4m.
- Gross profit in the region of £509k/EBITDA £214k.
- Diverse, well-established supply chain.
- The sale of a 100% share capital.
- There are 5 employees including the directors.
- Prominent online presence.
- Excellent customer reviews.

**REF: B06985**

### ROAD MARKINGS PROVIDER WITH MANY RE-PEAT CLIENTS AND POTENTIAL TO DEVELOP SERVICES FURTHER

- Based in the North West of England.
- YE23 turnover in the region of £2.1m.
- Gross profit in the region of £718k/EBITDA £452k.
- Majority of work comes from repeat business, providing a secure income stream.
- The sale of 100% share capital.
- There are 19 employees including the business owners.
- Several services attract a varied client base.
- Excellent word of mouth reputation and online presence generates many leads.

**REF: B06999**

## OPPORTUNITIES

# £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmyme.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### FURNITURE MAKER AND CHAIR FRAMES PROVIDER

- Based in the North of England.
- YE23 turnover in the region of £3.2m.
- Gross profit in the region of £847k/EBITDA £261k.
- Two distinct markets – in-house products for B2B organisations, and frames and components to upholstery manufacturers.
- The sale of 100% share sale.
- There are 50 employees including the business owners.
- Adaptable business model: can re-pivot its manufacturing to different markets.

**REF: B07022**

### A PROFITABLE SERVICE STATION FOR VANS AND CARS WITH GREAT POTENTIAL FOR EXPANSION

- Based in the West of England.
- YE22 turnover in the region of £1.1m.
- Gross profit in the region of £772k/EBITDA £359k.
- A garage offering a wide variety of services to both class four and class seven vehicles.
- The sale of 100% share capital.
- There are 8 employees including the business owners.
- Well-established in the area, the company has a great reputation amongst clients. 80% of whom are repeat customers.
- Located in a prime position to expand and open a second branch.

**REF: B07100**

### FAST-GROWING GAS MAINS SPECIALIST PARTNERING WITH SEVERAL LEADING INFRASTRUCTURE PROVIDERS

- Based in the North West of England.
- YE23 turnover in the region of £3.2m.
- Gross profit in the region of £804m/EBITDA £365k.
- Stable and diverse client base – contracts range from two to eight years with a number of gas infrastructure partners.
- The sale of 100% share capital.
- There are 38 employees including the business owners.
- Reputation for high-quality work, reflected in solid base of repeat clients.

**REF: B06987**

### SUCCESSFUL AND HIGHLY LUCRATIVE OFF-FRAMEWORK NURSING AGENCY WITH SIGNIFICANT GROWTH POTENTIAL

- Based in England.
- YE23 turnover in the region of £6.1m.
- Gross profit in the region of £957k/EBITDA £842k.
- Off-framework nursing agency working with a wide variety of specialisms and last-minute staffing needs.
- The sale of 100% share capital.
- There are 6 employees.
- Established client base, including many high profile public and private clients.

**REF: B07596**

## OPPORTUNITIES

# £1m Plus

### Turnover

For more information or to talk to one of our business advisers email us at:  
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



**DOWNLOAD NDA**

### ESTABLISHED HIGH-END MOTORCYCLE FRANCHISE DEALERSHIP WITH SIGNIFICANT SCOPE FOR GROWTH

- Based in the North West of England.
- YE22 turnover in the region of £10m.
- Gross profit in the region of £1.5m/EBITDA £219k.
- High end motorcycle dealership providing servicing and MOTs alongside new and used motorbike sales, with additional functional motorcycle clothing range.
- The sale of 100% share Capital.
- There are 31 skilled employees.
- Established client base, with excellent repeat business rate.
- Strategic location across two sites.

**REF: B07595**

### LONG-ESTABLISHED VEHICLE SALES, ACCIDENT REPAIRS AND MECHANICAL REPAIRS COMPANY

- Based in the South of England.
- YE22 turnover in the region of £9.3m.
- Gross profit in the region of £2.1m/EBITDA £464k.
- Operating three profit centres across two locations: one for used vehicle sales, and one for vehicle accident and mechanical repairs.
- The sale of 100% share capital.
- There are 44 employees.
- Range of equipment, qualifications, and expertise to carry out high-quality work.
- Highly lucrative partnerships in place.

**REF: B07522**

### REPUTABLE AND HIGHLY LUCRATIVE CATERING, FOOD CONSULTING AND EVENT MANAGEMENT BUSINESS

- Based in the North West of England.
- YE23 turnover in the region of £2.3m.
- Gross profit in the region of £811k/ EBITDA £633k.
- Services include catering, food consultancy, fine dining, event management and private catering.
- The sale of 100% share capital.
- There are 40 employees.
- Established and diverse client base, including hospitality, sports clubs and private clients.
- Strategic geographical location to operate UK wide.

**REF: B07639**

# Want to be featured in the next issue of Spotlight?

Sign up now or get in touch to find out more.

**Email:** [enquiries@hiltonsmythe.com](mailto:enquiries@hiltonsmythe.com)

**Tel:** 0161 672 5060



**Helping you buy, sell and grow.**

**Head Office:**

20 Wood Street, Bolton, BL1 1DY.

**Tel:** 0161 672 5060.

**Email:** [enquiries@hiltonsmythe.com](mailto:enquiries@hiltonsmythe.com)

**Scotland Office:**

Clyde Offices, 2nd Floor,

48 West George Street, Glasgow, G2 1BP.

**Tel:** 0141 290 0164.

[www.hiltonsmythe.com](http://www.hiltonsmythe.com)