

SPOTLIGHT

The magazine for buyers

Q4 October 2024



Welcome to the latest edition of Spotlight

The magazine from Hilton Smythe for businesses and individuals looking to acquire.



Thank you for downloading Spotlight, our quarterly brochure that details our current business opportunities. Spotlight focusses on businesses for sale with turnovers between £1m and £20m. We sincerely hope that you find an opportunity that meets your needs and goals. If not, we are always pleased to register your specific criteria so that we can let you know about suitable matching opportunities in the future. Please contact one of the team or complete our NDA to register your specific interests.

Don't forget to speak to us about debt finance or our acquisition search services, which may also be of assistance in your search for your next business opportunity. Please also follow us on [LinkedIn](#) to follow the latest trends and news relevant to Mergers & Acquisitions.

The team are always on hand to answer any questions or assist wherever they can, so please feel free to get in touch should you need anything.

We hope you find a suitable opportunity with us in the very near future.

All the best.

Gareth Smyth, CEO, Hilton Smythe.

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Well-established butchery & supply company

- Based in the North West of England.
- Y/E23 turnover in the region of £1m.
- Gross profit in the region of £266k/EBITDA £87k.
- Supplier of various butchered meats, fresh and frozen - both raw and cooked.
- The sale of 100% share capital.
- There are 6 employees including the shareholder.
- Fully relocatable from current premises
- Year-on-year growth in turnover.
- Well established business with an excellent reputation within the industry.

Ref: 1118-CJ

Lucrative plumbing and bathroom supplies retailer

- Based in the South West.
- Y/E23 turnover in the region of £2.2m.
- Gross profit in the region of £481k/EBITDA £189k.
- Offering a comprehensive range of plumbing, heating and bathroom supplies from leading manufacturers to both trade and domestic customers.
- The sale of 100% share capital.
- There are 8 employees including the shareholders.
- Well established client base – 75% of custom represents repeat business.
- Two purpose-built units with attractive showrooms.
- A proven history of growth and an impressive financial profile.

Ref: Z-1507

High-performance and prestige car dealership

- Based in the East Midlands.
- Y/E23 turnover in the region of £11m.
- Gross profit in the region of £739k/EBITDA £264K.
- The dealership specialises in sourcing and selling high-performance, prestige and luxury cars, ranging from Audis and Range Rovers to high-calibre Porsches.
- The sale of 100% share capital.
- There are 6 employees including the shareholder.
- Outstanding reputation with industry recognized awards.
- Envious customer base and extensive customer database.

Ref: Z-2864-C

Creative/general metal fabrication solutions

- Based in the North West of England.
- YE24 turnover in the region of £1.9m.
- Gross profit in the region of £789k/EBITDA £380k.
- Specialising in assisting customers from design, manufacture to installation.
- The sale of 100% share capital.
- Well-established and skilled workforce.
- Utilising the latest 3D technology to provide customers with virtual concepts.

Ref: B06524

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Garden, landscaping and forestry products and services business

- Based in Wales.
- YE22 turnover in the region of £2.5m.
- Gross profit in the region of £711k/EBITDA £256k.
- Retail/Wholesale of Forestry & Landscaping Equipment.
- The sale of 100% share capital.
- There are 8 employees.
- Strong local presence with 80% of trade from customers within a 15-mile radius.
- C.80% repeat custom.
- Broad and loyal client base.

Ref: B06563

Used car dealership

- Based in the North of England.
- YE23 turnover in the region of £3.1m
- Gross profit in the region of £271k/EBITDA £132k.
- Prominent position online and on site.
- There are 6 fully trained staff members in situ bringing valuable experience.
- The sale of 100% share capital.
- Well-regarded and renowned in the industry.
- Strong client base, with countless positive reviews received.
- Consistent growth in profitability.

Ref: B06603

Painting and decorating services

- Based in South East England.
- YE23 turnover in the region of £2.1m.
- Gross profit in the region of £512k/EBITDA £377k.
- Construction/Decorating Services/specialising in Fire and Flood restorations
- The sale of 100% share capital.
- There are 13 employees including the owners.
- Excellent reputation: well-known in the industry and features on government- endorsed Constructionline list.
- Solid income stream: 100% repeat business.
- Serves the insurance, loss adjuster and claims management market.

Ref: B06761

Lucrative Bathroom showroom and Installation business

- Based in the South West.
- YE23 turnover above £1m in 2023.
- Gross profit in the region of £503k/EBITDA £249K.
- Offering a start-to-finish turnkey installation service in bathroom installations and renovation, full in-house service inclusive of plumbing and electrical work, tiling, carpentry and plastering
- 6 Employees including the shareholders.
- The sale is 100% share capital.
- Loyal customer base and repeat custom.

Ref: B06792

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Used car dealership

- Based in the West Midlands.
- YE23 turnover in the region of £4.4m.
- Gross profit in the region of £396k/EBITDA £50k.
- Automotive/retail of vehicles.
- The sale of 100% share capital.
- There are 15 staff members including the shareholders.
- Excellent online reputation with around 3,000 user reviews and very high ratings on major platforms.
- Highly visible location alongside a busy road.
- Two businesses comprise used car sales and preparation service.
- 40% of revenue is repeat business or referrals.

Ref: B06874

Last-mile delivery business

- Based in South England.
- YE22 turnover in the region of £1.2m.
- Gross profit in the region of £314k.
- Logistics/courier and haulage.
- The sale of 100% share capital.
- A well-trained self-employed workforce.
- Van rentals to self-employed delivery drivers.
- Long-term relationship with lucrative client.
- Outstanding performance according to client metrics and assessments.
- Further opportunities with Amazon highly likely.
- No business premises required.

Ref: B06888

Well established Security & Structured Cabling , Systems Provider

- Based in the North West.
- Y/E24 turnover in the region of £4.4m/EBITDA £159k.
- Specialised services – CCTV and business technologies provider.
- The sale of 100% share capital.
- There are 24 employees including the owner.
- Diverse range of clients across many sectors, retail, parking and garage forecourts (barrier systems, number plate recognition etc).
- 95% repeat business.

Ref: B06906

Domestic appliance and parts retailer with impressive e-commerce sales

- Based in the West Midlands.
- YE23 turnover in the region of £3.1m
- Gross profit in the region of £235k/EBITDA £12k.
- One operation comprising two related but independent businesses.
- The sale of 100% share capital.
- There are 10 employees including the business owners.
- Well-established and lucrative accounts on both eBay and Amazon.
- Close ties with blue chip manufacturers.

Ref: B06955

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

A profitable used car and motor-home dealership

- Based in the North West of England.
- YE23 turnover in the region of £2.3m.
- Gross profit in the region of £211k/EBITDA £111k.
- A reputable car, motor-home and camper retailer specialising in sourcing and selling quality used cars, motor-homes and campers.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- Local and nationwide sales territory, with an established regional customer base.

Ref: B06978

Fast-growing gas mains specialist

- Based in the North West of England.
- YE24 turnover in the region of £3.6m.
- Gross profit in the region of £1.9m/EBITDA £327k.
- Stable and diverse client base – contracts range from two to eight years - partnering with several leading infrastructure providers.
- The sale of 100% share capital.
- There are 38 employees including the business owners.
- Reputation for high-quality work, reflected in solid base of repeat clients.

Ref: B06987

Furniture maker and chair frames provider

- Based in the North of England.
- YE23 turnover in the region of £3.2m.
- Gross profit in the region of £847k/EBITDA £261k.
- Two distinct markets – in-house products for B2B organisations, and frames and components to upholstery manufacturers.
- The sale of 100% share sale.
- There are 50 employees including the business owners.
- Adaptable business model: can re-pivot its manufacturing to different markets.

Ref: B07022

A highly lucrative timber garden supplies business

- Based in the West Midlands.
- YE23 turnover in the region of £3.5m.
- Gross profit in the region of £1.5m/EBITDA £494k.
- Wholesale Retail/Garden Supplies specifically, gates, trellises, fence panels, and other garden structures.
- The sale of 100% share capital.
- There are 31 employees including the business owners.
- 91% of business is conducted via online sales platforms, including Amazon and eBay.

Ref: B07081

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Events company and entertainment agency

- Based in the South of England.
- YE24 turnover in the region of £1.7m.
- Gross profit in the region of £218k/EBITDA £109k.
- Entertainment/Events Management.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- A market leader in the music, performance, and events industry.
- Extensive experience across commercial festivals, brand events, and community and cultural events.
- Prestigious client base.
- A National Portfolio Organisation with Arts Council England.

Ref: B07090

Lucrative commercial vehicle repairs company

- Based in South East England.
- YE23 turnover in the region of £2.8m.
- Gross profit in the region of £1.3m/EBITDA £655k.
- Automobile/Vehicle Body-shop/Repairs.
- The sale of 100% share capital.
- There are 22 employees including the business owners.
- A lucrative commercial vehicle repairs company.
- Ideally located close to a number of important transport links and freight routes.
- A skilled and experienced team of mechanical engineers and office workers.

Ref: B07095

Lucrative civil and electrical engineering company

- Based in South East of England.
- YE23 turnover in the region of £1.2m.
- Gross profit in the region of £980k/EBITDA £241.
- Civil Engineers/Traffic Signal/Electrical Works.
- The sale of 100% share capital.
- There are 11 employees including the business owners.
- A team of industry-leading technicians and engineers.
- Highways detection installation and maintenance.
- Good stable reputation within the industry.

Ref: B07108

Learning management system and eLearning app development agency

- Home based business opportunity.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £956k/EBITDA £499K.
- An agency that builds, hosts and maintains custom-built learning management systems (LMS) and other learning technologies for businesses.
- The sale of 100% share capital.
- Highly experienced young dynamic team of developers.
- Prestigious client base.
- Leading provider in the UK.

Ref: B07130

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Contract spray drying tollers

- Based in the South East of England.
- YE23 turnover in the region of £1.9m.
- Gross profit in the region of £1.7m/EBITDA £291k.
- Industrial Chemicals/Spray Drying.
- The sale of 100% share capital.
- There are 20 employees including the business owners.
- Spray drying tollers, providing services to a wide range of industries.
- A diverse international client base, with a high percentage of repeat custom.
- Large output capacity and short lead times.
- Own-design spray dryers, allowing for a high degree of flexibility and customisation.

Ref: B07156

Recruitment agency and consultancy

- Based in the North West of England.
- YE23 turnover in the region of £4m.
- Gross profit in the region of £837k/EBITDA £317k.
- Independent recruitment specialists supplying temporary and permanent staff to industries, technical and haulage.
- 9 staff members including the owners, with multilingual capabilities.
- The sale of 100% share capital.
- A diverse client base, ensuring a low risk profile.
- An impeccable customer service record.
- ISO 9001:2015 registered company.

Ref: B07171

Providers of trailered and driven vehicle collection and delivery services

- Based in the West Midlands.
- YE23 turnover in the region of £1.1m.
- Gross profit in the region of £291k/EBITDA £181k.
- A high-quality vehicle collection and delivery service to car retailers and dealerships.
- The sale of 100% share capital.
- Including the business owners there are 20 staff members.
- Ongoing, lucrative relationships with a number of clients.
- Proven ability to grow purely by "word of mouth" recommendation.

Ref: B07206

Long-established Commercial printer

- Based in the West Midlands.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £522k/EBITDA £249k.
- Printing and Publishing/Business Services.
- The sale of 100% share capital.
- Including the business owners, there are 12 employees.
- A low risk profile, with approximately 200 regular clients.
- A comprehensive range of services, ensuring diverse revenue streams.
- A history of investment in new equipment.

Ref: B07232

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Successful innovative Road safety camera company

- Operating UK-wide.
- YE23 turnover in the region of £1.6m.
- Gross profit in the region of £788k/EBITDA £436k.
- Leading company in the industry, constantly innovating within the market.
- The sale of 100% share capital.
- Established influencer partner program in place.
- Three trusted websites operating under one parent business.
- E-commerce generating over 90% of revenue.
- Scope for expansion into different sectors.
- Potential to capitalise on new products and online presence further.

Ref: B07276

A successful well-established family run retail and catering butcher

- Based in the East of England.
- YE23 turnover in the region of £3.4m.
- Gross profit in the region of £865k/EBITDA £348k.
- Includes two retail shops, catering, and delivery services.
- The sale of 100% share capital.
- There are 10 employees including the directors.
- Purpose built factory.
- Online shop offering free delivery in the area.
- Fleet of vans.

Ref: B07296

Building and landscaping materials distributor

- Based in the Midlands.
- YE22 turnover in the region of £1.3m.
- Gross profit in the region of £227k/EBITDA £131k.
- Specialised in building and landscaping supplies.
- The sale of 100% share capital.
- There are 7 experienced employees including the director.
- Loyal customer base, with 80% repeat business.
- Local and regional reach.
- Great reputation within the industry.

Ref: B07382

Used car and commercial vehicle dealership with a well-established local base

- Based in the South East of England.
- YE22 turnover in the region of £4m.
- Gross profit in the region of £610k/EBITDA £322m.
- Selling used cars across major brands and models.
- The sale of 100% share capital.
- There are 7 experienced and skilled employees.
- Experience and skill to cover a vast range of additional services.
- Well-established in the area.
- First-class reputation within the industry.
- Maintaining around 1,000 active clients.

Ref: B07386

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Vehicle rental company, supplying vehicles to NHS, councils and insurance companies nationwide

- Based in the West Midlands.
- YE23 turnover in the region of £3.6m.
- Gross profit in the region of £1.5m/EBITDA £1.1m.
- Suppliers of niche vehicles including wheelchair accessible, ambulances, and specialist vehicles.
- The sale of 100% share capital.
- There are 8 full time employees and 6 self employed.
- Numerous fleets, with over 350 vehicles in stock.
- Loyal customer base, with approx. 80% return business.

Ref: B07388

Independent online seller of mirrors and home décor

- Based Online.
- YE23 turnover in the region of £9.7m.
- Gross profit in the region of £3.6m/EBITDA £2.2m.
- on-line independent seller of decorative mirrors, supplementing their specialised offer with home décor, lighting, and furniture. Stocking their own designs and unique products. Operating own delivery service nationwide.
- Operating own delivery service nationwide.
- The sale of 100% share capital.
- There are 29 employees including shareholders.
- Outstanding reputation within the industry.

Ref: B07411

Family run Roofing Contractors

- Based in London.
- Y/E23 turnover in the region of £1.4m.
- Gross profit in the region of £233k/EBITDA £54k.
- Reputable roofing contractors, including structural waterproofing, built-up felt roofing, slated/tiled roofs, brown and green roofing, as well as various installation packages.
- The sale of 100% share capital.
- There are 6 experienced members of staff including the shareholders.
- A solid reputation, with a fruitful trading history.

Ref: B07432

Independent retail bakery

- Based in the South West of England.
- YE22 turnover in the region of £1.1m.
- Gross profit in the region £721k/EBITDA £101k.
- Family-run independent bakery retailers.
- The sale of 100% share capital.
- There are 38 experienced and skilled employees.
- A loyal customer base, with 90% return business and clients in store.
- Wholesale and retail offer.
- Great reputation within the industry.

Ref: B07433

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Specialised newsagent, card and gift shop

- Based in the West Midlands.
- YE23 turnover in the region of £1.4m.
- Gross profit in the region of £165k/EBITDA £50k.
- Everyday items, specialised and unique products not sold by the competition.
- The sale of 100% share capital.
- There are 5 experienced employees.
- Strong repeat business (75-80%), due to their outstanding reputation in the industry.

Ref: B07476

Long-established vehicle sales, accidental repairs and mechanical repairs company

- Based in the South of England.
- YE23 turnover in the region of £9.2m.
- Gross profit in the region of £2.6m/EBITDA £679k.
- Operating three profit centres across two locations: one for used vehicle sales, and one for vehicle accident and mechanical repairs.
- The sale of 100% share capital.
- There are 44 employees.
- Range of equipment, qualifications, and expertise to carry out high-quality work.
- Highly lucrative partnerships in place.

Ref: B07522

Well established shotblasting and spray-painting specialists

- Based in the UK.
- YE23 turnover in the region of £1m.
- Gross profit in the region of £524k/EBITDA £38k.
- Specialised in spray painting and shotblasting for a wide variety of industries including construction, structural engineering, and agriculture.
- The sale of 100% share capital.
- There are 15 skilled employees.
- 90% repeat business due to highly specialised work and long-standing partnerships.
- Established in the 1970s.
- Excellent reputation within the industry.

Ref: B07527

Reputable well established specialists of wastewater and sewage treatment

- Located in the UK.
- YE23 turnover in the region of £1m.
- Gross profit in the region of £450k/EBITDA £260k.
- Specialised in wastewater treatment, compliance works for septic tanks and sewage treatment.
- The sale of 100% share capital.
- There are 4 devoted and experienced employees.
- Established client base, including local authorities, estate agents, and high-profile public centre entities.
- Great reputation in the industry.

Ref: B07542

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Established refurbishment, restoration and surveying specialist business

- Based in the UK.
- YE22 turnover in the region of £4.2m.
- Gross profit in the region of £1.2m/EBITDA £536k.
- Specialised in internal refurbishment, external renovation/restoration, surveying and management for a wide variety of commercial and historic buildings.
- There are 11 experienced employees.
- The sale of 100% share capital.
- Established client base.
- Regional (80%) and national (20%) contracts.

Ref: B07550

Glazing and home improvement specialists

- Based in the North West.
- YE 23 turnover in the region of £2.1m.
- Gross profit in the region of £760k/EBITDA £203K.
- Award-winning, market leading glazing specialist – private sector and domestic boasting the widest range of windows, doors, and single-storey extensions within the area.
- The Sale of 100% share capital.
- There are 12 employees including the owners.
- Newly renovated well located showroom.
- Impressive financial profile, product leadership, competitive pricing, and longevity in the market.

Ref: B07551

Well established independent Quality burgers and fries establishments

- Based in the UK.
- YE23 turnover projected in the region of £1.4m.
- EBITDA £420k.
- Specialised in quality burger & fries, supported by sale of fizzy & alcohol beverages, juices and drink options.
- The sale of 100% share capital.
- There are 40 employees some full time and others part time.
- Local and regional loyal customer base, with a number of restaurants across locations.
- Great reputation within the industry.

Ref: B07558

Reputable and highly lucrative catering, food consulting and event management business

- Based in the North West of England.
- YE24 turnover in the region of £2.4m
- Gross profit in the region of £743k/ EBITDA £620k.
- Services include catering, food consultancy, fine dining, event management and private catering.
- The sale of 100% share capital.
- There are 40 employees.
- Established and diverse client base, including hospitality, sports clubs and private clients.
- Strategic geographical location to operate UK wide.

Ref: B07639

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Established carpentry contract business

- Based in the UK.
- YE22 turnover in the region of £2.3m.
- Gross profit in the region of £609k/EBITDA £439k.
- Specialised carpentry contractor, focused on new build on housing developments as well as timber frame erecting for houses, flats, bungalows, block.
- The sale of 100% share Capital.
- There are 8 skilled employees.
- Established & active client base.
- Strategic geographical location to operate regionally.

Ref: B07651

Chemical manufacturers of industrial cleaning and maintenance solutions

- Based in the East-Midlands.
- YE23 turnover in the region of £1.3m.
- Gross profit in the region of £336k/EBITDA £140k.
- Specialising in heavy-duty cleaning materials and vehicle treatments, traffic film removers and hard surface cleaners.
- The sale of 100% share capital.
- There are 9 employees including the business owners.
- An active client base of 50 customers, of which 4 account for 93% of total revenue.
- Longevity in the Market.

Ref: B07692

Designers/installers of BMS and electrical infrastructure

- Based in the North West.
- Y/E23 turnover in the region of £1.6m.
- Gross profit in the region of £1m/EBITDA £213k.
- Specialising in the design & installation of BMS and electrical infrastructure for large national/international contractors.
- The sale of 100% capital share.
- There are 18 skilled employees including the shareholders.
- High-calibre, blue-chip clients with repeat contracts.

Ref: B07699

Fencing contractors servicing UK's major construction firms

- Based in Scotland.
- Y/E24 turnover in the region of £3.6m.
- Gross profit in the region of £862k/EBITDA £574K.
- Specialising in fencing solutions alongside associated groundworks for multiple industries, education/aviation and rail networks.70% of gates,railings, other bespoke elements are fabricated in- house.
- The sale of 100% share capital.
- A trusted experienced team of employees in place.
- Established relationships with some of the UK'S largest construction titans.

Ref: B07907

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

B2B meat supplier

- Based in North West.
- Y/E23 turnover in the region of £1.6m.
- Gross profit in the region of £494k/ EBITDA £185K.
- B2B meat suppliers, processing, aging and delivering meat products to various venues, schools, factories etc.
- The sale of 100% share capital.
- There are 14 staff including the shareholders.
- Long-standing customer base with many clients have been loyal partners for 10-20 years.
- 95% repeat custom.

Ref: B07921

Pipework and steelwork fabricators

- Based in Scotland.
- Y/E23 Turnover in the region of £2.1m.
- Gross profit in the region of £668k/EBITDA £410k.
- Specialists in general pipework, steelwork, sub-sea spools and structures, pig launchers/receivers, and R&D for sub-sea pipelines.
- The sale of 100% share capital.
- There are 20 employees including the shareholders.
- Lucrative partnerships with oil and energy majors – completed projects for pharmaceutical and Agtech giants.
- Robust QA/QC protocols, and accredited to ISO 9001:2015, ISO45001:2018 , BS EN 1090-1 Execution Class III.

Ref: B07923

Solar panel installations/ service providers

- Based in Wales.
- Y/E23 Turnover in the region of £3.1m.
- Gross profit in the region of £561k/EBITDA £271k.
- Multi award winning provider of sustainable energy solutions, providing solar PV Panel design, installation, maintenance and cleaning services.
- The Sale of 100% share capital.
- There are 20 employees.
- A robust presence in the domestic and commercial decarbonisation sphere, serving household names such as the National Trust.
- A multi million pound order book and high-value contracts secured with large organisations.

Ref: B07963

Industrial and commercial cleaners, with biohazard and decontamination expertise

- Based in Scotland.
- Y/E24 Turnover in the region of £2.7m
- Gross profit in the region of £651k/EBITDA £377k.
- Trusted by leading organisations across the corporate, commercial, education, rail, hospitality, and residential sectors including hoarders cleans,
- The sale is 100% share capital.
- There are 70 employees including the shareholders.
- The company has undergone phenomenal growth since its inception.

Ref: B07983

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Market-leading provider of audio-visual, PAVA and CCTV systems

- Based in Scotland with regional office in England.
- Y/E24 turnover in the region of £7.2m.
- Gross profit in the region of £2.4m/EBITDA £1.4m.
- An end to end service encompassing the design, supply, installation and maintenance of audio-visual, PAVA and CCTV systems using advanced 3D and acoustic modelling software.
- The sale of 100% sale capital.
- There are approximately 50 employees including the shareholders.
- Prestigious client base comprising 100+ organisations across leisure, healthcare, education, sport and the public sector.

Ref: B08007

Premium used car dealership

- Based in Birmingham.
- Y/E23 turnover in the region of £3.6m.
- Gross profit in the region of £458k/EBITDA £113k.
- Used car dealership focusing on the sale of high value premium brands, BMW, Audi and Mercedes models.
- The sale of 100% share capital.
- There are 6 employees including the shareholder.
- An outstanding reputation in the regional used car dealership market.
- Exceptional revenue growth in recent years.

Ref: B08010

Manufacturer of Slate & Stone Products/Bathroom & Kitchen installations

- Based in North Wales.
- Y/E23 turnover in the region of £1.1m.
- Gross profit in the region of £452k.
- A leading Manufacturers/Suppliers/designers of slate & stone architectural products and suppliers/installers of bathrooms and kitchens.
- The Sale is 100% share capital.
- There are 12 employees including the shareholders.
- Loyal customer base amongst major builders' merchants, developers and contractors.
- Phenomenal growth over the past four years increasing financial profile.

Ref: B08070

Global B2B corporate communications & event production agency

- Based in the South.
- Y/E23 turnover in the region of £2m.
- Gross profit in the region of £736k/EBITDA £332k.
- A market leader offering an unmatched breadth of services, content design, video production, VR, live events, collaboration/customer centres, and analysis, research and category strategy.
- The sale of 100% share capital.
- There are 20 highly skilled employees.
- Productive relationships with multi-billion pound market cap conglomerates in the FMCG sector.
- Acting as a complete end-to-end service provider.

Ref: B08111

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Alcohol and Soft Drink Wholesaler and Distributor

- Based in the North West and East of England
- Y/E24 turnover in the region of £8.1m.
- Gross profit in the region of £1.1m/EBITDA £390k.
- The company is a leading Wholesaler/distributor of beers, wines, spirits and soft drinks to the hospitality sector serving pubs, clubs and restaurants.
- The sale is 100% capital share.
- There are 23 employees including the directors.
- The company has established strong relationships with major manufacturers and brewers.
- A robust distribution network, 3,000 active customers with low concentration and 90% repeat business rate.

Ref: B08120

Omnichannel stove and Fire Retailer

- Based in the South East.
- Y/E24 turnover in the region of £1.4m.
- Gross profit in the region of £394k, EBITDA £117k.
- Specialising in retailing wood burners/multifuel appliances - stoves, fires and other heating appliances from its E-commerce platform and high street store.
- The sale is 100% capital sale.
- There are six employees.
- An industry- leading On-Line presence, featuring a best-in class E-Commerce website with advanced back-end functionality.
- Stellar reputation backed by nearly 1,500 reviews across multiple review sites.

Ref: B08147

Butchers offering Retail, Catering and Wholesale Sales

- Based in North Wales.
- Y/E24 turnover in the region of £1.4m.
- Gross profit in the region of £575k, EBITDA £151k.
- Family-fun butchery, specialising in retail of quality meat products, catering sales to residential homes, local cafés, and wholesale supply to other butchers, and fresh meat delivery.
- The sale is 100% capital share.
- There are 18 employees including the shareholders.
- High customer retention and exceptional reputation in the market.

Ref: B08168

Construction Training and Vocational work-based qualification provider

- Based in Scotland.
- Y/E24 turnover in the region of £2.2m.
- Gross profit in the region of £1.3m, EBITDA £478k.
- One of the largest and most reputable construction training providers, offering a comprehensive suite of construction- related training courses and vocational qualifications.
- The sale is 100% capital sale.
- There are 22 employees including the shareholders.
- Offering blended learning solutions for a new digital-first generation.
- Extensive accreditations, including ISO9001 and approvals from key industry bodies.

Ref: B08188

Opportunities

£1m Plus

Turnover

For more information or to talk to one of our business advisers email us at: enquiries@hiltonsmythe.com
Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.



[Download NDA](#)

Healthcare Recruitment Agency

- Based in South East England.
- Y/E23 turnover in the region of £1.1m.
- Gross profit in the region of £1.1m, EBITDA £124k.
- The company operates as a Tezlom franchise specializes in the recruitment of professional healthcare workers, also serving logistics, office administration and warehouse work sectors.
- The sale is 100% capital sale.
- There are 4 employees including the shareholder.
- Recession proof business model driven by long term demographic trends and long standing healthcare labour shortages.
- Exceptional revenue growth since 2021.

Ref: B08216

Want to be featured in the next issue of Spotlight?

Sign up now or get in touch to find out more.

Email: enquiries@hiltonsmythe.com

Tel: 0161 672 5060



Helping you buy, sell and grow.

Hilton Smythe,
Bridgewater House,
58-60 Whitworth Street,
Manchester,
M1 6LT.
Tel: 0161 672 5060.
Email: enquiries@hiltonsmythe.com
www.hiltonsmythe.com

