

SPOTLIGHT

The magazine for buyers

Q4 October 2025



Welcome to the latest edition of **Spotlight**

The magazine from Hilton Smythe for businesses and individuals looking to acquire.



Thank you for downloading Spotlight, our quarterly brochure that details our current business opportunities. Spotlight focusses on businesses for sale with turnovers between £1m and £20m. We sincerely hope that you find an opportunity that meets your needs and goals. If not, we are always pleased to register your specific criteria so that we can let you know about suitable matching opportunities in the future. Please contact one of the team or complete our NDA to register your specific interests.

Don't forget to speak to us about debt finance or our acquisition search services, which may also be of assistance in your search for your next business opportunity. Please also follow us on [LinkedIn](#) to follow the latest trends and news relevant to Mergers & Acquisitions.

The team are always on hand to answer any questions or assist wherever they can, so please feel free to get in touch should you need anything.

We hope you find a suitable opportunity with us in the very near future.

All the best.

Gareth Smyth, CEO, Hilton Smythe.

Opportunities £1m Plus Turnover

For more information or to talk to one of our business advisers email us at:

enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.

Creative/general metal fabrication solutions

- Based in the North West of England.
- YE25 turnover in the region of £2.1m
- Gross profit in the region of £707k/EBITDA £239k.
- Specialising in assisting customers from design, manufacture to installation.
- The sale of 100% share capital.
- Well-established and skilled workforce.
- Utilising the latest 3D technology to provide customers with virtual concepts.

Ref: B06524

Used car dealership

- Based in the North of England.
- YE24 turnover in the region of £3.7m
- Gross profit in the region of £327k/EBITDA £184k.
- Prominent position online and on site.
- There are 6 fully trained staff members in situ bringing valuable experience.
- The sale of 100% share capital.
- Well-regarded and renowned in the industry.
- Strong client base, with countless positive reviews received.
- Consistent growth in profitability.

Ref: B06603

Used car dealership

- Based in the West Midlands.
- YE24 turnover in the region of £4.1m.
- Gross profit in the region of £459k/EBITDA £41k.
- Automotive/retail of vehicles.
- The sale of 100% share capital.
- There are 15 staff members including the shareholders.
- Excellent online reputation with around 3,000 user reviews and very high ratings on major platforms.
- Highly visible location alongside a busy road.
- Two businesses comprise used car sales and preparation service.
- 40% of revenue is repeat business or referrals.

Ref: B06874

A profitable used car and motor-home dealership

- Based in the North West of England.
- YE24 turnover in the region of £2.3m.
- Gross profit in the region of £534k/EBITDA £130k.
- A reputable car, motor-home and camper retailer specialising in sourcing and selling quality used cars, motor-homes and campers.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- Local and nationwide sales territory, with an established regional customer base.

Ref: B06978

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Fast-growing gas mains specialist

- Based in the North West of England.
- YE24 turnover in the region of £3.6m.
- Gross profit in the region of £1.9m/EBITDA £327k.
- Stable and diverse client base – contracts range from two to eight years – partnering with several leading infrastructure providers.
- The sale of 100% share capital.
- There are 38 employees including the business owners.
- Reputation for high-quality work, reflected in solid base of repeat clients.

Ref: B06987

A highly lucrative timber garden supplies business

- Based in the West Midlands.
- YE24 turnover in the region of £3.7m.
- Gross profit in the region of £1.6m/EBITDA £532k.
- Wholesale Retail/Garden Supplies specifically, gates, trellises, fence panels, and other garden structures.
- The sale of 100% share capital.
- There are 31 employees Including the business owners.
- 91% of business is conducted via online sales platforms, including Amazon and eBay.

Ref: B07081

Civil engineering subcontractor

- Based in West Yorkshire.
- YE24 turnover in the region of £3.9m.
- Gross Profit in the region of £671k/ EBITDA (£58k).
- Specialising in delivering civil engineering solutions for residential, commercial, retail and industrial construction projects.
- The sale of 100% capital share.
- There are 11 employees including the shareholders.
- An active client base, with 5 active and successfully retained clients.
- A reputation for delivering projects on time and within budget.
- Members of the CITB, and CHAS-accredited.

Ref: B07142

Spray drying tollers

- Based in the South.
- YE24 turnover in the region of £1.1m.
- Gross profit in the region of £799k/EBITDA (£531k).
- Specialising in spray drying services to a wide range of businesses/industries, food manufacturing sector, fragrance, chemical, industrial/clinical, cosmetics/ pharmaceutical sectors.
- The sale is 100% capital share.
- There are 20 employees including the business owners.
- Own-design spray dryers, allowing for a high degree of flexibility and customisation.
- Excellent customer service record, with strict compliance to a number of industry quality standards.
- A diverse international client base, with a high percentage of repeat custom.

Ref: B07156

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Recruitment agency and consultancy

- Based in the North West of England.
- YE24 turnover in the region of £4.3m.
- Gross profit in the region of £941k/EBITDA £403k.
- Independent recruitment specialists supplying temporary and permanent staff to industries, technical and haulage.
- 9 staff members including the owners, with multilingual capabilities.
- The sale of 100% share capital.
- A diverse client base, ensuring a low risk profile.
- An impeccable customer service record.
- ISO 9001:2015 registered company.

Ref: B07171

Providers of trailered and driven vehicle collection and delivery services

- Based in the West Midlands.
- YE24 turnover in the region of £1.7m.
- Gross profit in the region of £658k/EBITDA £323k.
- A high-quality vehicle collection and delivery service to car retailers and dealerships.
- The sale of 100% share capital.
- Including the business owners there are 20 staff members.
- Ongoing, lucrative relationships with a number of clients.
- Proven ability to grow purely by "word of mouth" recommendation.

Ref: B07206

Importers and retailers of caravans, camping equipment and outdoor accessories

- YE23 turnover in the region of £2.9m
- Gross profit in the region of £757k/EBITDA £129k.
- Two complementary businesses that import and retail a vast array of camping equipment and outdoor accessories. One business comprises two online shops, with a well-developed e-commerce facility.
- The sale of 100% share capital.
- Including the shareholders, there are 16 employees both full-time and part-time
- A well-established reputation in the market, with a 4.3/5 Google Rating across 377 reviews.

Ref: B07212

Long-established commercial printer

- Based in the West Midlands.
- YE24 turnover in the region of £1.35m.
- Gross profit in the region of £474k/EBITDA £301k.
- Printing and Publishing/Business Services.
- The sale of 100% share capital.
- Including the business owners, there are 12 employees.
- A low risk profile, with approximately 200 regular clients.
- A comprehensive range of services, ensuring diverse revenue streams.
- A history of investment in new equipment.

Ref: B07232

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Lightning Protection Company

- Based in South East England
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £561k/EBITDA £98k.
- The company provides a wide variety of services including the design, supply and installation of lightning and surge-protection solutions along with earthing services.
- There are 6 employees including the shareholders.
- The sale of 100% share capital.
- Excellent reputation
- Rapid and consistently growing business – year-on-year increase in turnover.
- Nationally operating business.
- High rates of repeat business.

Ref: B07265

Vehicle rental company, supplying vehicles to NHS, councils and insurance companies nationwide

- Based in the West Midlands.
- YE25 turnover in the region of £4m.
- Gross profit in the region of £1.8m/EBITDA £1.4m.
- Suppliers of niche vehicles including wheelchair accessible, ambulances, and specialist vehicles.
- The sale of 100% share capital.
- There are 8 full time employees and 6 self employed.
- Numerous fleets, with over 350 vehicles in stock.
- Loyal customer base, with approx. 80% return business.

Ref: B07388

Established security solutions specialists, covering manufacturing, installation and maintenance

- Based in the South West of England.
- YE24 turnover in the region of £1.4m.
- Gross profit in the region of £515k/EBITDA £120k.
- Specialists in security solutions including automatic doors, shutters, and a wide portfolio.
- The sale of 100% share capital.
- Wealth of experience and long trading history.
- Excellent reputation within the industry.
- 24H service accessible to clients, setting them apart from the competition.

Ref: B07516

Well established shotblasting and spray- painting specialists

- Based in the UK.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £647k/EBITDA £26k.
- Specialised in spray painting and shotblasting for a wide variety of industries including construction, structural engineering, and agriculture.
- The sale of 100% share capital.
- There are 15 skilled employees.
- 90% repeat business due to highly specialised work and long-standing partnerships.
- Excellent reputation within the industry.

Ref: B07527

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Well established independent quality burgers and fries establishments

- Based in the UK.
- YE24 turnover projected in the region of £1m.
- Gross profit in the region of £743k/EBITDA £13k.
- Specialised in quality burger & fries, supported by sale of fizzy & alcohol beverages, juices and drink options.
- The sale of 100% share capital.
- There are 40 employees some full time and others part time.
- Local and regional loyal customer base, with a number of restaurants across locations.
- Great reputation within the industry.

Ref: B07558

Concrete delivery business

- Based in Yorkshire.
- YE24 turnover in the region of £1m.
- Gross profit in the region of £504k/EBITDA £251k.
- An established concrete delivery business, with excellent reputation in the industry.
- The sale is 100% share capital.
- There are 3 members of staff, including the directors.
- Environmentally friendly, with no waste product.
- Long history of delivering successful projects for a variety of clients.
- Impressive 95% repeat business rate.

Ref: B07615

Long-established carpentry contractor business

- Based in the East of England.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £250k/EBITDA £80k.
- Specialists in carpentry contractor services for new build projects on housing developments, additionally specialising in timberframe erecting houses, bungalows, and flat blocks.
- The sale is 100% share capital.
- There are 8 experienced and skilled employees.
- Excellent reputation within the industry.
- Established & active client base, generating 100% repeat custom over the past 12 months.

Ref: B07651

Bulk haulage specialists

- Based in Northern Ireland.
- YE25 turnover in the region of £2.4m.
- Gross profit in the region of £261k/EBITDA £174K.
- Specialists in bulk haulage solutions, offering transportation of varied goods across Ireland, the UK, and Europe, with a focus on Ireland-to-UK deliveries.
- The Sale is 100% share capital.
- There are 10 employees including shareholders.
- A reputation for dependable, punctual, professional, friendly and price competitive service.
- Strong customer base with repeat business.

Ref: B07820

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Pipework and steelwork fabricators

- Based in Scotland.
- YE24 Turnover in the region of £2.1m.
- Gross profit in the region of £615k/EBITDA £293k.
- Specialists in general pipework, steelwork, sub-sea spools and structures, pig launchers/receivers, and R&D for sub-sea pipelines.
- The sale of 100% share capital.
- There are 20 employees including the shareholders.
- Lucrative partnerships with oil and energy majors – completed projects for pharmaceutical and Agtech giants.

Ref: B07923

Digital and Litho printers, with mailing and distribution services

- Based in the South West
- YE24 turnover in the region of £2.5m.
- Gross profit in the region of £738k/EBITDA £398k.
- The company offers digital and lithographic printing, finishing services, storage and distribution, and mailing services.
- The sale is 100% share capital.
- There are 17 members of staff including the shareholders.
- A vast and well-established client base including numerous high-profile organisations.
- Phenomenal year-over-year revenue growth.

Ref: B07994

Premium used car dealership

- Based in Birmingham.
- YE24 turnover in the region of £3.8m.
- Gross profit in the region of £455k/EBITDA £179k.
- Used car dealership focusing on the sale of high value premium brands, BMW, Audi and Mercedes models.
- The sale of 100% share capital.
- There are 6 employees including the shareholder.
- An outstanding reputation in the regional used car dealership market.
- Exceptional revenue growth in recent years.

Ref: B08010

Manufacturer of slate & stone products/bathroom & kitchen installations

- Based in North Wales.
- YE24 turnover in the region of £1.1m.
- Gross profit in the region of £545k/EBITDA £5k.
- A leading manufacturers/suppliers/designers of slate& stone architectural products and suppliers/installers of bathrooms and kitchens.
- The sale is 100% share capital.
- There are 12 employees including the shareholders.
- Loyal customer base amongst major builders' merchants, developers and contractors.
- Phenomenal growth over the past four years increasing financial profile.

Ref: B08070

Opportunities

£1m Plus

Turnover

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Manufacturer/supplier of custom promotional products, branded merchandise and printed materials

- Based in Northern Ireland.
- YE25 turnover in the region of £1.39m.
- Gross profit in the region of £733k/EBITDA £253k.
- A one-stop shop for all clients' printed and promotional needs due to the breadth of its product/service offering.
- The sale is 100% share capital.
- There are 14 employees including the shareholders.
- An impressive 90%+ rate of repeat business.

Ref: B08076

Global B2B corporate communications & event production agency

- Based in the South.
- YE25 turnover in the region of £2.9m.
- Gross profit in the region of £879k/EBITDA £488k.
- A market leader offering an unmatched breadth of services, content design, video production, VR, live events, collaboration/customer centres, and analysis, research and category strategy.
- The sale of 100% share capital.
- There are 20 highly skilled employees.
- Productive relationships with multi-billion pound market cap conglomerates in the FMCG sector.
- Acting as a complete end-to-end service provider.

Ref: B08111

Alcohol and soft drink wholesaler and distributor

- Based in the North West and East of England.
- YE24 turnover in the region of £8.1m.
- Gross profit in the region of £1.1m/EBITDA £390k.
- The company is a leading Wholesaler/distributor of beers, wines, spirits and soft drinks to the hospitality sector serving pubs, clubs and restaurants.
- The sale is 100% capital share.
- There are 23 employees including the directors.
- The company has established strong relationships with major manufacturers and brewers.
- A robust distribution network, 3,000 active customers with low concentration and 90% repeat business rate.

Ref: B08120

Omnichannel stove and fire retailer

- Based in the South East.
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £201k.
- Operating primarily through e-commerce, the company is a retailer of high-end heating appliances.
- There are 4 employees.
- The sale is 100% share capital.
- An industry-leading online presence, featuring a best-in-class ecommerce website with advanced back-end functionality.
- Wide product portfolio and coveted distribution contracts with top manufacturers.
- Stellar reputation in the industry, backed by nearly 1,500 reviews across multiple review sites.

Ref: B08147

Opportunities

£1m Plus

Turnover

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Road haulage and crane services provider

- Based in the Western Lowlands of Scotland.
- YE24 turnover in the region of £1.1m
- Gross profit in the region of £469k/EBITDA £304k.
- Specialised road haulage and crane services provider with expertise in abnormal load movements, catering primarily to the construction and equipment hire sectors.
- The sale is 100% share capital.
- There is a fully trained experienced team of 8 long tenured employees.
- One of the widest ranges of lorry-mounted cranes in Scotland.
- 30 active clients engaging in regular repeat business.

Ref: B08161

Butchers offering retail, catering and wholesale sales

- Based in North Wales.
- YE25 turnover in the region of £1.5m.
- Gross profit in the region of £640k/EBITDA £166k.
- Family-run butchery, specialising in retail of quality meat products, catering sales to residential homes, local cafés, and wholesale supply to other butchers, and fresh meat delivery.
- The sale is 100% capital share.
- There are 18 employees including the shareholders.
- High customer retention and exceptional reputation in the market.

Ref: B08168

Electronic product designer and manufacturer

- Based in the South East.
- YE24 turnover in the region of £2.3m
- Gross profit in the region of £1.6m/EBITDA £910K.
- A leading electronic product design and manufacturing company, specialising in pump controllers and fault detection systems.
- There are 21 employees, including the directors.
- The company holds a dominant global position in water-fed pole cleaning technology with 98% market share.
- A major supplier of fault passage indicators to UK electricity networks and electrical equipment manufacturers.
- In-house manufacturing with ISO 9001 certification.

Ref: B08180

Vehicle repairs garage, offering class 4, 5 and 7 MOTs

- Based in North Wales.
- YE24 turnover in the region of £1m.
- Gross profit in the region of £431k/EBITDA £251k.
- The company offers the standard range of vehicle repair services, including Class 4, Class 5 and Class 7 MOTs, servicing, tyre fitting, and diagnostics.
- The sale is 100% share capital.
- There are 13 employees including the shareholders.
- A diverse clientele including both private and commercial customers.
- A strong local reputation, boasting a remarkable 4.9/5 Google rating based on 100+ reviews.

Ref: B08293

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Carpentry subcontractors

- Based in the East of England.
- YE24 turnover in the region of £6.4m.
- Gross profit in the region of £1.3m/EBITDA £893k.
- The company is a labour-only carpentry subcontractor specialising in new build residential developments.
- The sale is 100% capital share.
- There are 14 PAYE staff, and draws upon a pool of approximately 120 self-employed contractors under the Construction Industry Scheme (CIS).
- Capability to handle both small and large contracts.
- Preferred suppliers to 20 top-tier residential builders and developers.

Ref: B08358

Specialist recruitment agency

- Based in the East of England.
- YE25 turnover in the region of £4.5m.
- Gross profit in the region of £635k/EBITDA £316k.
- The company offers permanent and temporary staffing solutions to the HGV logistics, construction, M&E services, and criminal justice sectors.
- The sale is 100% capital share.
- A long-serving team of recruitment consultants and experienced Operations Manager.
- Competitive standing in the market, with 24/7 service availability and strong institutional knowledge.
- ISO 9001:2015 and ISO 14001:2015 accredited, ensuring high-quality service standards.

Ref: B08363

E-commerce trendy women's footwear and fashion retailer

- Based in Scotland.
- YE24 turnover in the region of £3.5m.
- Gross profit in the region of £2m/EBITDA £158k.
- The business specialises in stylish women's footwear, also offering ladies fashion, dresses, and loungewear at affordable prices/strong online presence.
- The Sale is 100% capital share.
- There are 15 employees/4 freelance professionals including the shareholders..
- A broad demographic particularly aged 18-35.
- Established digital presence: 250,000+ registered customers, strong social media engagement with over 1.5 million followers across platforms.

Ref: B08455

Bespoke hydraulic, electric and mechanical systems & equipment

- Based in Suffolk.
- YE24 turnover in the region of £3.4m.
- Gross profit in the region of £793k/EBITDA £336k.
- Experts in the design, manufacture, installation, and maintenance of bespoke hydraulic, electric/mechanical systems/equipment, offering cutting-edge solutions for a variety of industries.
- The sale of 100% capital share.
- There are 20 employees, including the shareholders.
- A strong reputation for reliability, commitment to quality leading to many repeat customers.
- A track record of delivering complex solutions on time and within budget.

Ref: B08553

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Fresh produce & Catering Wholesale suppliers for Hospitality

- Based in Buckinghamshire.
- YE24 turnover in the region of £1.7m.
- Gross profit in the region of £456k/EBITDA £175k.
- Wholesaler supplying fresh produce and catering essentials to restaurants, cafés, schools, and hospitals.
- The sale is 100% capital share.
- There are 9 employees.
- Daily fresh produce sourced from Covent Garden Market, ensuring high-quality fresh products.
- Loyal client base with over 110 active customers, a 90% repeat business rate.

Ref: B08583

Well established Bespoke luxury furniture design and manufacturing

- Based in the South East.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £316k/EBITDA £105k.
- Providing a complete, tailored furniture solution, from the initial design consultation to the final installation, capable of handling both large-scale and custom projects.
- The sale is 100% share capital.
- There are 10 employees, including the shareholder.
- Known for exceptional quality and reliability, resulting in a loyal client base and high levels of repeat business.

Ref: B08589

Specialist e-commerce retail suppliers of automotive component parts

- Based in Birmingham.
- YE25 turnover in the region of £5.3m.
- Gross profit in the region of £3.1m/EBITDA £1.5m.
- Well-established automotive parts specialist, supplying a wide range of high-quality components including driveshafts, CV joints, wheel bearings, and ABS sensors to both trade and retail customers.
- The sale is 100% capital share.
- There are 7 employees including the owner.
- Strong reputation in the UK automotive aftermarket for quality, reliability, and customer service, resulting in high levels of repeat business.

Ref: B08647

Air conditioning services and solutions

- Based in the East Midlands.
- YE24 turnover in the region of £1.1m. Projected turnover £1.3m in 2025.
- Gross profit in the region of £750k/EBITDA £372k.
- The company offers expert installation, servicing, and repair of air conditioning systems for residential and commercial clients.
- The sale is 100% share capital.
- There is a team of skilled engineers and customer-focused managers.
- Strong reputation for reliability and quality, resulting in high client retention and repeat business.
- With over 5,500 A/C systems under management, this company demonstrates a solid, loyal client base and ongoing service demand.

Ref: B08670

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International education provider for global students

- Based in the South West.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £508k/EBITDA £334k.
- An established provider of academic programs and pathways for international students, offering tailored courses to support progression to top UK universities.
- The sale is 100% share capital.
- There is an experienced team of 12, educators, administrators and student support staff.
- Well-regarded for offering high-quality student support services, including visa assistance, accommodation support, and career guidance.
- Diverse portfolio of international students, with a broad distribution across key regions, ensuring stability and growth.

Ref: B08687

Established vehicle transportation service provider

- Based in the Midlands.
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £1m/EBITDA £38k.
- A trusted vehicle transportation provider offering reliable collection and delivery services for dealerships, fleet operators, and private customers across the UK.
- The sale is 100% share capital.
- There are 9 employees, including the shareholders.
- Established reputation for providing reliable and efficient vehicle transportation services, ensuring strong client retention and satisfaction.
- High client retention, with 90% of revenue coming from repeat business.

Ref: B08688

Consultancy in electronic design & custom manufacturing

- Based in the South West.
- YE25 turnover in the region of £1m.
- Gross Profit in the region of £375k/EBITDA £237k.
- Offering custom electronic design and in-house manufacturing services, delivering tailored solutions across industries such as automotive, medical, and aerospace.
- The sale is 100% share capital.
- There is a team of 16 employees including the shareholders.
- Strong reputation for delivering high-quality, custom solutions, meeting specific client needs.
- ISO 9001:2015 certification, ensuring adherence to high standards of quality and operational efficiency.

Ref: B08700

Leading supplier & installer of uPVC and aluminium windows and doors

- Based in the North West.
- YE24 turnover in the region of £2.1m.
- Gross profit in the region of £831k/EBITDA £378k.
- A trusted supplier and installer of uPVC and aluminium windows, doors, conservatories, and roofline products. Offering expert installation/reliable after-sales support.
- The sale is 100% share capital.
- There is an experienced team in place.
- Trusted reputation for exceptional customer service, high quality products and reliability, resulting in a high rate of repeat clients.

Ref: B08747

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Accredited workplace courses training provider

- Based in the North West.
- YE25 turnover in the region of £1.2 m
- Gross profit in the region of £1m/EBITDA £439k.
- Multi-site training provider, offering workplace safety, compliance and plant equipment courses for businesses across multiple sectors. Offering end-to-end training delivery, from course design and accreditation to on-site and off-site instruction.
- The Sale is 100% share capital.
- There are 14 employees.
- Accredited by multiple nationally recognised awarding bodies including
- IPAF, PASMA, RTITB, NPORS, IOSH, and Highfield.
- Excellent customer reputation.

Ref: B08866

Well established home improvement and installation provider

- Based in the Midlands.
- YE24 turnover in the region of £3.5m.
- Gross Profit in the region of £764k/EBITDA £339k.
- Provider of high-quality windows, doors, conservatories, and roofline products, offering a complete design, supply, and installation service for residential/commercial customers.
- The sale is 100% share capital.
- There is an experienced team in place.
- Complete end to end service ensuring projects are managed seamlessly.
- Consistently healthy financial profile.

Ref: B08914

Signage installation, project management and maintenance services

- Based in Yorkshire.
- YE24 turnover in the region of £1.4m. Projected 2025 T/O £1.6m - £1.8m
- Gross profit in the region of £667k/EBITDA £361k.
- The company offers end-to-end solutions, from signage supply and installation through to project oversight, ongoing support, managing both large-scale and smaller projects.
- Robust and diverse client base, with long-standing relationships and block bookings secured up to twelve months in advance.
- Strong reputation in the signage and project delivery sector.

Ref: B08993

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