

SPOTLIGHT

The magazine for buyers

Q1 January 2026



Hilton Smythe

Welcome to the latest edition of **Spotlight**

The magazine from Hilton Smythe for businesses and individuals looking to acquire.



Thank you for downloading Spotlight, our quarterly brochure that details our current business opportunities. Spotlight focusses on businesses for sale with turnovers between £1m and £20m. We sincerely hope that you find an opportunity that meets your needs and goals. If not, we are always pleased to register your specific criteria so that we can let you know about suitable matching opportunities in the future. Please contact one of the team or complete our NDA to register your specific interests.

also be of assistance in your search for your next business opportunity. Please also follow us on [LinkedIn](#) to follow the latest trends and news relevant to Mergers & Acquisitions.

The team are always on hand to answer any questions or assist wherever they can, so please feel free to get in touch should you need anything.

We hope you find a suitable opportunity with us in the very near future.

All the best.

Gareth Smyth, CEO, Hilton Smythe.

Opportunities £1m Plus Turnover

For more information or to talk to one of our business advisers email us at:
enquiries@hiltonsmythe.com

Alternatively, you can call us on: 0161 672 5060.
Interested parties will be required to sign an NDA.

Creative/general metal fabrication solutions

- Based in the North West of England.
- YE25 turnover in the region of £2.1m
- Gross profit in the region of £707k/EBITDA £239k.
- Specialising in assisting customers from design, manufacture to installation.
- The sale of 100% share capital.
- Well-established and skilled workforce.
- Utilising the latest 3D technology to provide customers with virtual concepts.

Ref: B06524

Used car dealership

- Based in the North of England.
- YE24 turnover in the region of £3.7m
- Gross profit in the region of £327k/EBITDA £184k.
- Prominent position online and on site.
- There are 6 fully trained staff members in situ bringing valuable experience.
- The sale of 100% share capital.
- Well-regarded and renowned in the industry.
- Strong client base, with countless positive reviews received.
- Consistent growth in profitability.

Ref: B06603

A profitable used car & motor-home dealership

- Based in the North West of England.
- YE24 turnover in the region of £2.3m.
- Gross profit in the region of £534k/EBITDA £130k.
- A reputable car, motor-home and camper retailer specialising in sourcing and selling quality used cars, motor-homes and campers.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- Local and nationwide sales territory, with an established regional customer base.

Ref: B06978

A highly lucrative timber garden supplies business

- Based in the West Midlands.
- YE24 turnover in the region of £3.7m.
- Gross profit in the region of £1.6m/EBITDA £532k.
- Wholesale Retail/Garden Supplies specifically, gates, trellises, fence panels, and other garden structures.
- The sale of 100% share capital.
- There are 31 employees Including the business owners.
- 91% of business is conducted via online sales platforms, including Amazon and eBay.

Ref: B07081

Opportunities £1m Plus

Turnover

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Civil engineering subcontractor

- Based in West Yorkshire.
- YE24 turnover in the region of £3.9m.
- Gross Profit in the region of £671k/ EBITDA (£58k).
- Specialising in delivering civil engineering solutions for residential, commercial, retail and industrial construction projects.
- The sale of 100% capital share.
- There are 11 employees including the shareholders.
- An active client base, with 5 active and successfully retained clients.
- A reputation for delivering projects on time and within budget.
- Members of the CITB, and CHAS-accredited.

Ref: B07142

Distributor and installer of solar photovoltaic technology and associated products

- Based in the North East.
- YE25 turnover in the region of £3.69m.
- Gross profit in the region of £1.7m EBITDA £85k.
- A specialist distributor and installer of high-quality solar photovoltaic technology/associated products, including battery storage systems for solar PV and electric charging points.
- The sale is 100% capital share.
- There are 25 multi-skilled employees, including the owner.
- Strong reputation in the renewable energy industry for quality.

Ref: B07152

Spray drying tollers

- Based in the South.
- YE25 turnover in the region of £1.7m.
- Gross profit in the region of £1.6m/EBITDA £118k.
- Specialising in spray drying services to a wide range of businesses/industries, food manufacturing sector, fragrance, chemical, industrial/clinical, cosmetics/ pharmaceutical sectors.
- The sale is 100% capital share.
- There are 20 employees including the business owners.
- Own-design spray dryers, allowing for a high degree of flexibility and customisation.
- Excellent customer service record, with strict compliance to a number of industry quality standards.
- A diverse international client base, with a high percentage of repeat custom.

Ref: B07156

Recruitment agency & consultancy

- Based in the North West of England.
- YE24 turnover in the region of £4.3m.
- Gross profit in the region of £941k/EBITDA £403k.
- Independent recruitment specialists supplying temporary and permanent staff to industries, technical and haulage.
- The sale of 100% share capital.
- 9 staff members including the owners, with multilingual capabilities.
- The sale of 100% share capital.
- A diverse client base, ensuring a low risk profile.
- An impeccable customer service record.
- ISO 9001:2015 registered company.

Ref: B07171

Opportunities £1m Plus

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Providers of commercial & heavy goods vehicle testing & servicing equipment

- Based in Wales.
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £330k/EBITDA £137k.
- Commercial vehicle testing and servicing equipment, with other services, such as project management, CAD drawings, installation, civil works, finance preparation, and equipment servicing.
- The sale is 100% share capital.
- A small specialist team of employees.
- A reputation for high-quality products and a first-class service.

Ref: B07175

Providers of trailered and driven vehicle collection and delivery services

- Based in the West Midlands
- YE24 turnover in the region of £1.7m
- Gross profit in the region of £658k/EBITDA £323k.
- Providers of a premium vehicle collection and delivery service to car retailers and dealerships.
- The sale is 100% share capital.
- There are 20 employees, 12 of which are permanent subcontractors.
- Optimised vehicle handover processes, and a trusted team of drivers and managers.
- Ongoing lucrative relationships with a number of repeat clients.

Ref: B07206

Importers and retailers of caravans, camping equipment and outdoor accessories

- YE23 turnover in the region of £2.9m.
- Gross profit in the region of £757k/EBITDA £129k.
- Two complementary businesses that import and retail a vast array of camping equipment and outdoor accessories. One business comprises two online shops, with a well-developed e-commerce facility.
- The sale of 100% share capital.
- Including the shareholders, there are 16 employees both full-time and part-time.
- A well-established reputation in the market, with a 4.3/5 Google Rating across 377 reviews.

Ref: B07212

Long-established commercial printer

- Based in the West Midlands.
- YE24 turnover in the region of £1.35m.
- Gross profit in the region of £474k/EBITDA £301k.
- Printing and Publishing/Business Services.
- The sale of 100% share capital.
- Including the business owners, there are 12 employees.
- A low risk profile, with approximately 200 regular clients.
- A comprehensive range of services, ensuring diverse revenue streams.
- A history of investment in new equipment.

Ref: B07232

Opportunities £1m Plus Turnover

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Lightning protection company

- Based in South East England
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £561k/EBITDA £98k.
- The company provides a wide variety of services including the design, supply and installation of lightning and surge-protection solutions along with earthing services.
- There are 6 employees including the shareholders.
- The sale of 100% share capital.
- Excellent reputation
- Rapid and consistently growing business – year-on-year increase in turnover.
- Nationally operating business.
- High rates of repeat business.

Ref: B07265

Vehicle rental company, supplying vehicles to NHS, councils & insurance companies nationwide

- Based in the West Midlands.
- YE25 turnover in the region of £4m.
- Gross profit in the region of £1.8m/EBITDA £1.4m.
- Suppliers of niche vehicles including wheelchair accessible, ambulances, and specialist vehicles.
- The sale of 100% share capital.
- There are 8 full time employees and 6 self employed.
- Numerous fleets, with over 350 vehicles in stock.
- Loyal customer base, with approx. 80% return business.

Ref: B07388

A well-established & successful construction company

- Based in the South East.
- YE25 turnover in the region of £17.5m.
- Gross profit in the region of £1.25m/EBITDA £798k.
- Specialists in new builds for private developments and housing association projects such as New Build Housing, Student Accommodation and Commercial Premises.
- The sale is 100% share capital.
- There are 11 employees including the shareholders.
- Secure source of clients with high rates of return business.
- Strong financial profile.
- Excellent reputation in the industry.

Ref: B07412

Suppliers and installers of mobility systems

- Based in the South of England.
- YE25 turnover in the region of £2.3m
- Gross profit in the region of £605k/EBITDA £162k.
- Specialists in mobility, moving and handling systems, including stairlifts, through floor lifts and step/platform lifts.
- The sale is 100% share capital.
- There are 14 employees including the shareholders.
- Established relationships with Local Authorities, Social Services.
- Long-term relationships built with clients and high rates of satisfaction.
- A dependable stream of revenue, with 90% return businesses.

Ref: B07418

Opportunities £1m Plus

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Established security solutions specialists, covering manufacturing, installation & maintenance

- Based in the South West of England.
- YE24 turnover in the region of £1.4m.
- Gross profit in the region of £515k/EBITDA £120k.
- Specialists in security solutions including automatic doors, shutters, and a wide portfolio.
- The sale of 100% share capital.
- Wealth of experience and long trading history.
- Excellent reputation within the industry.
- 24H service accessible to clients, setting them apart from the competition.

Ref: B07516

Award-winning glazing & home improvement specialists

- Based in the North West.
- YE24 turnover in the region of £2.39m.
- Gross profit in the region of £861k/EBITDA £290k.
- Established company specialising in the installation of windows, doors, and single-storey extensions, serving primarily private and domestic customers.
- The sale is 100% share capital.
- There are 12 staff including the shareholders.
- Strong financial profile.
- Offering end-to-end solutions, from consultation and design through to installation and aftercare.
- Award-winning reputation in the sector, with multiple national accolades recognising excellence in design and installation.

Ref: B07551

Well established independent quality burgers and fries establishments

- Based in the UK.
- YE24 turnover projected in the region of £1m.
- Gross profit in the region of £743k/EBITDA £13k.
- Specialised in quality burger & fries, supported by sale of fizzy & alcohol beverages, juices and drink options.
- The sale of 100% share capital.
- There are 40 employees some full time and others part time.
- Local and regional loyal customer base, with a number of restaurants across locations.
- Great reputation within the industry.

Ref: B07558

Concrete delivery business

- Based in Yorkshire.
- YE24 turnover in the region of £1m.
- Gross profit in the region of £504k/EBITDA £251k.
- An established concrete delivery business, with excellent reputation in the industry.
- The sale is 100% share capital.
- There are 3 members of staff, including the directors.
- Environmentally friendly, with no waste product.
- Long history of delivering successful projects for a variety of clients.
- Impressive 95% repeat business rate.

Ref: B07615

Opportunities £1m Plus

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Long-established carpentry contractor business

- Based in the East of England.
- YE24 turnover in the region of £1m.
- Gross profit in the region of £250k/EBITDA £80k.
- Specialists in carpentry contractor services for new build projects on housing developments, additionally specialising in timberframe erecting houses, bungalows, and flat blocks.
- The sale is 100% share capital.
- There are 8 experienced and skilled employees.
- Excellent reputation within the industry.
- Established & active client base, generating 100% repeat custom over the past 12 months.

Ref: B07651

Bulk haulage specialists

- Based in Northern Ireland.
- YE25 turnover in the region of £2.4m.
- Gross profit in the region of £261k/EBITDA £174K.
- Specialists in bulk haulage solutions, offering transportation of varied goods across Ireland, the UK, and Europe, with a focus on Ireland-to-UK deliveries.
- The Sale is 100% share capital.
- There are 10 employees including shareholders.
- A reputation for dependable, punctual, professional, friendly and price competitive service.
- Strong customer base with repeat business.

Ref: B07820

Digital and litho printers, with mailing and distribution services

- Based in the South West
- YE24 turnover in the region of £2.5m.
- Gross profit in the region of £738k/EBITDA £398k.
- The company offers digital and lithographic printing, finishing services, storage and distribution, and mailing services.
- The sale is 100% share capital.
- There are 17 members of staff including the shareholders.
- A vast and well-established client base including numerous high-profile organisations.
- Phenomenal year-over-year revenue growth.

Ref: B07994

Manufacturer of slate & stone products/bathroom & kitchen installations

- Based in North Wales.
- YE24 turnover in the region of £1.1m.
- Gross profit in the region of £545k/EBITDA £5k.
- A leading manufacturers/suppliers/designers of slate& stone architectural products and suppliers/installers of bathrooms and kitchens.
- The sale is 100% share capital.
- There are 12 employees including the shareholders.
- Loyal customer base amongst major builders' merchants, developers and contractors.
- Phenomenal growth over the past four years increasing financial profile.

Ref: B08070

Opportunities £1m Plus

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Global B2B corporate communications & event production agency

- Based in the South.
- YE25 projected turnover in the region of £2.9m.
- Gross profit in the region of £879k/EBITDA £488k.
- A market leader offering an unmatched breadth of services, content design, video production, VR, live events, collaboration/customer centres, and analysis, research and category strategy.
- The sale of 100% share capital.
- There are 20 highly skilled employees.
- Productive relationships with multi-billion pound market cap conglomerates in the FMCG sector.
- Acting as a complete end-to-end service provider.

Ref: B08111

Alcohol and soft drink wholesaler & distributor

- Based in the North West and East of England.
- YE24 turnover in the region of £6.3m.
- Gross profit in the region of £1.1m/EBITDA £212k.
- The company is a leading Wholesaler/distributor of beers, wines, spirits and soft drinks to the hospitality sector serving pubs, clubs and restaurants.
- The sale is 100% capital share.
- There are 23 employees including the directors.
- The company has established strong relationships with major manufacturers and brewers.
- A robust distribution network, 3,000 active customers with low concentration and 90% repeat business rate.

Ref: B08120

Omnichannel stove & fire retailer

- Based in the South East.
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £201k.
- Operating primarily through e-commerce, the company is a retailer of high-end heating appliances.
- There are 4 employees.
- The sale is 100% share capital.
- An industry-leading online presence, featuring a best-in-class ecommerce website with advanced back-end functionality.
- Wide product portfolio and coveted distribution contracts with top manufacturers.
- Stellar reputation in the industry, backed by nearly 1,500 reviews across multiple review sites.

Ref: B08147

Electronic product designer & manufacturer

- Based in the South East.
- YE25 turnover in the region of £2.1m
- Gross profit in the region of £1.6m/EBITDA £473K.
- A leading electronic product design and manufacturing company, specialising in pump controllers and fault detection systems.
- There are 21 employees, including the directors.
- The company holds a dominant global position in water-fed pole cleaning technology with 98% market share.
- A major supplier of fault passage indicators to UK electricity networks and electrical equipment manufacturers.
- In-house manufacturing with ISO 9001 certification.

Ref: B08180

Opportunities £1m Plus

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Carpentry subcontractors

- Based in the East of England.
- YE25 turnover in the region of £6.1m.
- Gross profit in the region of £1.2m/EBITDA £686k.
- The company is a labour-only carpentry subcontractor specialising in new build residential developments.
- The sale is 100% capital share.
- There are 14 PAYE staff, and draws upon a pool of approximately 120 self-employed contractors under the Construction Industry Scheme (CIS).
- Capability to handle both small and large contracts.
- Preferred suppliers to 20 top-tier residential builders and developers.

Ref: B08358

Specialist recruitment agency

- Based in the East of England.
- YE25 turnover in the region of £4.5m.
- Gross profit in the region of £635k/EBITDA £316k.
- The company offers permanent and temporary staffing solutions to the HGV logistics, construction, M&E services, and criminal justice sectors.
- The sale is 100% capital share.
- A long-serving team of recruitment consultants and experienced Operations Manager.
- Competitive standing in the market, with 24/7 service availability and strong institutional knowledge.
- ISO 9001:2015 and ISO 14001:2015 accredited, ensuring high-quality service standards.

Ref: B08363

E-commerce trendy women's footwear and fashion retailer

- Based in Scotland.
- YE24 turnover in the region of £3.5m.
- Gross profit in the region of £2m/EBITDA £159k.
- The business specialises in stylish women's footwear, also offering ladies fashion, dresses, and loungewear at affordable prices/strong online presence.
- The Sale is 100% capital share.
- There are 15 employees/4 freelance professionals including the shareholders..
- A broad demographic particularly aged 18-35..
- Established digital presence: 250,000+ registered customers, strong social media engagement with over 1.5 million followers across platforms.

Ref: B08455

Bespoke hydraulic, electric and mechanical systems & equipment

- Based in Suffolk.
- YE25 turnover in the region of £3.4m.
- Gross profit in the region of £793k/EBIDTA £336k.
- Experts in the design, manufacture, installation, and maintenance of bespoke hydraulic, electric/mechanical systems/equipment, offering cutting-edge solutions for a variety of industries.
- The sale of 100% capital share.
- There are 20 employees, including the shareholders.
- A strong reputation for reliability, commitment to quality leading to many repeat customers.
- A track record of delivering complex solutions on time and within budget.

Ref: B08553

Opportunities £1m Plus

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Fresh produce & catering wholesale suppliers for hospitality

- Based in Buckinghamshire.
- YE25 turnover in the region of £1.5m.
- Gross profit in the region of £407k/EBITDA £130k.
- Wholesaler supplying fresh produce and catering essentials to restaurants, cafés, schools, and hospitals.
- The sale is 100% capital share.
- There are 9 employees.
- Daily fresh produce sourced from Covent Garden Market, ensuring high-quality fresh products.
- Loyal client base with over 110 active customers, a 90% repeat business rate.

Ref: B08583

Well established bespoke luxury furniture design & manufacturing

- Based in the South East.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £316k/EBITDA £105k.
- Providing a complete, tailored furniture solution, from the initial design consultation to the final installation, capable of handling both large-scale and custom projects.
- The sale is 100% share capital.
- There are 10 employees, including the shareholder.
- Known for exceptional quality and reliability, resulting in a loyal client base and high levels of repeat business.

Ref: B08589

International education provider for global students

- Based in the South West.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £508k/EBITDA £334k.
- An established provider of academic programs and pathways for international students, offering tailored courses to support progression to top UK universities.
- The sale is 100% share capital.
- There is an experienced team of 12, educators, administrators and student support staff.
- Offering high-quality student support services, visa assistance, accommodation and career guidance.
- Diverse portfolio of international students.
- Broad distribution across key regions.

Ref: B08687

Established vehicle transportation service provider

- Based in the Midlands.
- YE25 turnover in the region of £1.2m.
- Gross profit in the region of £1m/EBITDA £39k.
- A trusted vehicle transportation provider offering reliable collection and delivery services for dealerships, fleet operators, and private customers across the UK.
- The sale is 100% share capital.
- There are 9 employees, including the shareholders.
- Established reputation for providing reliable and efficient vehicle transportation services.
- High client satisfaction and retention.
- 90% of revenue from repeat business.

Ref: B08688

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Consultancy in electronic design & custom manufacturing

- Based in the South West.
- YE25 turnover in the region of £1m.
- Gross Profit in the region of £375k/EBITDA £237k.
- Offering custom electronic design and in-house manufacturing services, delivering tailored solutions across industries such as automotive, medical, and aerospace.
- The sale is 100% share capital.
- There is a team of 16 employees including the shareholders.
- Strong reputation for delivering high-quality, custom solutions, meeting specific client needs.
- ISO 9001:2015 certification, ensuring adherence to high standards of quality and operational efficiency.

Ref: B08700

Leading supplier & installer of uPVC and aluminium windows & doors

- Based in the North West.
- YE25 turnover in the region of £2.2m.
- Gross profit in the region of £810k/EBITDA £356k.
- A trusted supplier and expert installer of Upvc, aluminium windows, doors, conservatories, and roofline products with reliable after-sales support.
- The sale is 100% share capital.
- There is an experienced team in place.
- Diverse revenue streams, serving residential, trade, and commercial clients.
- Exceptional customer service, high quality products.

Ref: B08747

Accredited workplace courses training provider

- Based in the North West.
- YE25 turnover in the region of £1.2 m
- Gross profit in the region of £1m/EBITDA £389k.
- Multi-site training provider, offering workplace safety, compliance and plant equipment courses for businesses across multiple sectors. Offering end-to-end training delivery, from course design and accreditation to on-site and off-site instruction.
- The Sale is 100% share capital.
- There are 14 employees.
- Accredited by multiple nationally recognised awarding bodies including
- IPAF, PASMA, RTITB, NPORS, IOSH, and Highfield.
- Excellent customer reputation.

Ref: B08866

Well established home improvement & installation provider

- Based in the Midlands.
- YE24 turnover in the region of £3.5m.
- Gross Profit in the region of £764k/EBITDA £339k.
- Provider of high-quality windows, doors, conservatories, and roofline products, offering a complete design, supply, and installation service for residential/commercial customers.
- The sale is 100% share capital.
- There is an experienced team in place.
- Complete end to end service ensuring projects are managed seamlessly.
- Consistently healthy financial profile.

Ref: B08914

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RICS-compliant experienced chartered surveyors

- Based in the North West.
- YE25 turnover in the region of £763k.
- Gross profit in the region of £670k/EBITDA £232k.
- Independent practice of experienced chartered surveyors specialising in delivering Red Book-compliant property valuations for residential and commercial property.
- The sale is 100% share capital.
- There is a highly qualified team of 3 directors and 3 consultants.
- Strong reputation for professionalism, accuracy, and speed.
- Longstanding panel relationships with high street and secondary lenders.

Ref: B08922

Specialist building contractor in high-end & premium residential & heritage sectors

- Based in the North of England.
- YE25 turnover in the region of £3.95m.
- Gross profit in the region of £765k/EBITDA £535k.
- Bespoke contractor delivering luxury new builds, restorations and private contracts with complete discretion.
- The Sale is 100% capital share.
- A small highly experienced team, including the shareholders.
- Established reputation, built on confidence, trust, transparency and discretion.
- Projects delivered to the highest standards of craftsmanship.

Ref: B08992

Signage installation, project management and maintenance services

- Based in Yorkshire.
- YE24 turnover in the region of £1.4m. Projected 2025 T/O £1.6m-£1.8m
- Gross profit in the region of £667k/EBITDA £361k.
- Offering end-to-end solutions, supply, installation, project management for both small/large-scale projects.
- The sale is 100% share capital.
- A team of skilled and experienced installers, project managers and support staff.
- Long-standing relationships, block bookings up to 12 months in advance.
- Strong reputation in the market/high levels of repeat custom.

Ref: B08993

Well established independent automotive repair workshop

- Based in the West Midlands.
- YE24 turnover in the region of £1.71m.
- Gross profit in the region of £329k/EBITDA £144k.
- Automotive repair centre providing mechanical repairs, MOTs, accident repairs, and blue light vehicle maintenance.
- The Sale is 100% share capital.
- An experienced long-serving team of 18 staff.
- Fully equipped freehold premises providing around 32,000sq ft.
- Long-term client relationships with around 90% repeat business.
- Strong financial profile with consistent profitability.

Ref: B09077

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Supported living & housing provider

- Based in Lancashire.
- YE25 turnover in the region of £1.33m.
- Gross profit in the region of £1m/EBITDA £798k.
- Established supported housing operator offering secure, well-managed accommodation for residents referred through local authority contracts
- The Sale is 100% share capital.
- Long serving experienced team, including the shareholder.
- Established reputation for reliability and compliance within the supported and temporary accommodation sector.
- Fully managed and well-maintained property portfolio valued at £2.83m.

Ref: B09125

Ventilation installation and supplier

- Based in the South East.
- YE25 turnover in the region of £1.7m.
- Gross profit in the region of £715k/EBITDA £291k.
- Long-established ventilation contractors supporting commercial and residential construction projects, a wide range of systems delivered, including specialist fire-rated systems.
- The Sale is 100% share capital.
- Small experienced, dedicated, long-serving team.
- Strong reputation for reliability and consistent workmanship.
- 100% repeat business from a loyal client base.

Ref: B09126

Want to be featured in the next issue of Spotlight?

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Hilton Smythe,
Bridgewater House,
58-60 Whitworth Street,
Manchester,
M1 6LT.
Tel: 0161 672 5060.
Email: enquiries@hiltonsmythe.com
www.hiltonsmythe.com