

# SPOTLIGHT

The magazine for buyers

Q2 April 2026



# Welcome to the latest edition of **Spotlight**

The magazine from Hilton Smythe for businesses and individuals looking to acquire.



Thank you for downloading Spotlight, our quarterly brochure that details our current business opportunities. Spotlight focusses on businesses for sale with turnovers between £1m and £20m. We sincerely hope that you find an opportunity that meets your needs and goals. If not, we are always pleased to register your specific criteria so that we can let you know about suitable matching opportunities in the future. Please contact one of the team or complete our NDA to register your specific interests.

Don't forget to speak to us about debt finance or our acquisition search services, which may also be of assistance in your search for your next business opportunity. Please also follow us on [LinkedIn](#) to follow the latest trends and news relevant to Mergers & Acquisitions.

The team are always on hand to answer any questions or assist wherever they can, so please feel free to get in touch should you need anything.

We hope you find a suitable opportunity with us in the very near future.

All the best.

**Gareth Smyth MEWI**, CEO, Hilton Smythe.

# Opportunities £1m Plus Turnover

For more information or to talk to one of our business advisers email us at:

[enquiries@hiltonsmythe.com](mailto:enquiries@hiltonsmythe.com)

Alternatively, you can call us on: 0161 672 5060.

Interested parties will be required to sign an NDA.

## Creative/general metal fabrication solutions

- Based in the North West of England.
- YE25 turnover in the region of £2.1m.
- Gross profit in the region of £707k/EBITDA £239k.
- Specialising in assisting customers from design, manufacture to installation.
- The sale of 100% share capital.
- Well-established and skilled workforce.
- Utilising the latest 3D technology to provide customers with virtual concepts.

**Ref: B06524**

## Used car dealership

- Based in the North of England.
- YE24 turnover in the region of £3.7m.
- Gross profit in the region of £327k/EBITDA £184k.
- Prominent position online and on site.
- There are 6 fully trained staff members in situ bringing valuable experience.
- The sale of 100% share capital.
- Well-regarded and renowned in the industry.
- Strong client base, with countless positive reviews received.
- Consistent growth in profitability.

**Ref: B06603**

## A profitable used car & motor-home dealership

- Based in the North West of England.
- YE25 turnover in the region of £1.7m.
- Gross profit in the region of £169k/EBITDA £77k.
- A reputable car, motor-home and camper retailer specialising in sourcing and selling quality used cars, motor-homes and campers.
- The sale of 100% share capital.
- There are 5 employees including the business owners.
- Local and nationwide sales territory, with an established regional customer base.

**Ref: B06978**

## Civil engineering subcontractor

- Based in West Yorkshire.
- YE25 turnover in the region of £3.16m.
- Gross Profit in the region of £850k/EBITDA £328k.
- Specialising in delivering civil engineering solutions for residential, commercial, retail and industrial construction projects.
- The sale of 100% capital share.
- There are 11 employees including the shareholders.
- An active client base, with 5 active and successfully retained clients.
- A reputation for delivering projects on time and within budget.
- Members of the CITB, and CHAS-accredited.

**Ref: B07142**

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## Spray drying tollers

- Based in the South.
- YE25 turnover in the region of £1.7m.
- Gross profit in the region of £1.6m/EBITDA £118k.
- Specialising in spray drying services to a wide range of businesses/industries, food manufacturing sector, fragrance, chemical, industrial/clinical, cosmetics/ pharmaceutical sectors.
- The sale is 100% capital share.
- There are 20 employees including the business owners.
- Own-design spray dryers, allowing for a high degree of flexibility and customisation.
- Excellent customer service record, with strict compliance to a number of industry quality standards.
- A diverse international client base, with a high percentage of repeat custom.

**Ref: B07156**

## Recruitment agency & consultancy

- Based in the North West of England.
- YE25 turnover in the region of £5.2m.
- Gross profit in the region of £938k/EBITDA £220k.
- Independent recruitment specialists supplying temporary and permanent staff to industries, technical and haulage.
- The sale of 100% share capital.
- 9 staff members including the owners, with multilingual capabilities.
- The sale of 100% share capital.
- A diverse client base, ensuring a low risk profile.
- An impeccable customer service record.
- ISO 9001:2015 registered company.

**Ref: B07171**

## Providers of commercial & heavy goods vehicle testing & servicing equipment

- Based in Wales.
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £330k/EBITDA £137k.
- Commercial vehicle testing and servicing equipment, with other services, such as project management, CAD drawings, installation, civil works, finance preparation, and equipment servicing.
- The sale is 100% share capital.
- A small specialist team of employees.
- A reputation for high-quality products and a first-class service.

**Ref: B07175**

## Providers of trailered and driven vehicle collection and delivery services

- Based in the West Midlands.
- YE25 turnover in the region of £2.3m.
- Gross profit in the region of £666k/EBITDA £322k.
- Providers of a premium vehicle collection and delivery service to car retailers and dealerships.
- The sale is 100% share capital.
- There are 20 employees, 12 of which are permanent subcontractors.
- Optimised vehicle handover processes, and a trusted team of drivers and managers.
- Ongoing lucrative relationships with a number of repeat clients.

**Ref: B07206**

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## Long-established commercial printer

- Based in the West Midlands.
- YE25 turnover in the region of £1.35m.
- Gross profit in the region of £508k/EBITDA £343k.
- Printing and Publishing/Business Services.
- The sale of 100% share capital.
- Including the business owners, there are 12 employees.
- A low risk profile, with approximately 200 regular clients.
- A comprehensive range of services, ensuring diverse revenue streams.
- A history of investment in new equipment.

**Ref: B07232**

## Lightning protection company

- Based in South East England.
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £561k/EBITDA £98k.
- The company provides a wide variety of services including the design, supply and installation of lightning and surge-protection solutions along with earthing services.
- There are 6 employees including the shareholders.
- The sale of 100% share capital.
- Excellent reputation
- Rapid and consistently growing business – year-on-year increase in turnover.
- Nationally operating business.
- High rates of repeat business.

**Ref: B07265**

## A well-established & successful construction company

- Based in the South East.
- YE25 turnover in the region of £17.5m.
- Gross profit in the region of £1.25m/EBITDA £798k.
- Specialists in new builds for private developments and housing association projects such as New Build Housing, Student Accommodation and Commercial Premises.
- The sale is 100% share capital.
- There are 11 employees including the shareholders.
- Secure source of clients with high rates of return business.
- Strong financial profile.
- Excellent reputation in the industry.

**Ref: B07412**

## Suppliers and installers of mobility systems

- Based in the South of England.
- YE25 turnover in the region of £2.3m
- Gross profit in the region of £605k/EBITDA £162k.
- Specialists in mobility, moving and handling systems, including stairlifts, through floor lifts and step/platform lifts.
- The sale is 100% share capital.
- There are 14 employees including the shareholders.
- Established relationships with Local Authorities, Social Services.
- Long-term relationships built with clients and high rates of satisfaction.
- A dependable stream of revenue, with 90% return businesses.

**Ref: B07418**

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## Successful ventilation & air conditioning company

- Based in the Midlands.
- YE25 turnover in the region of £1.6m.
- Gross profit in the region of £506k/EBITDA £370k.
- A successful air conditioning and ventilation installation, manufacturing and maintenance business.
- The sale is 100% share capital.
- There are 14 employees including the shareholder.
- Outstanding reputation in the industry.
- Long standing relationships with high profile clients.
- Strong financial profile.

**Ref: B07440**

## Award-winning glazing & home improvement specialists

- Based in the North West.
- YE24 turnover in the region of £2.39m.
- Gross profit in the region of £861k/EBITDA £290k.
- Established company specialising in the installation of windows, doors, and single-storey extensions, serving primarily private and domestic customers.
- The sale is 100% share capital.
- There are 12 staff including the shareholders.
- Strong financial profile.
- Offering end-to-end solutions, from consultation and design through to installation and aftercare.
- Award-winning reputation in the sector, with multiple national accolades recognising excellence in design and installation.

**Ref: B07551**

## Well established independent quality burgers and fries establishments

- Based in the UK.
- YE24 turnover projected in the region of £1m.
- Gross profit in the region of £743k/EBITDA £13k.
- Specialised in quality burger & fries, supported by sale of fizzy & alcohol beverages, juices and drink options.
- The sale of 100% share capital.
- There are 40 employees some full time and others part time.
- Local and regional loyal customer base, with a number of restaurants across locations.
- Great reputation within the industry.

**Ref: B07558**

## Long-established carpentry contractor business

- Based in the East of England.
- YE25 turnover in the region of £1.2m.
- Gross profit in the region of £363k/EBITDA £211k.
- Specialists in carpentry contractor services for new build projects on housing developments, additionally specialising in timberframe erecting houses, bungalows, and flat blocks.
- The sale is 100% share capital.
- There are 8 experienced and skilled employees.
- Excellent reputation within the industry.
- Established & active client base, generating 100% repeat custom over the past 12 months.

**Ref: B07651**

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## Pipework and steelwork fabricators

- Based in Scotland.
- YE25 turnover in the region of £3m.
- Gross profit in the region of £639k/EBITDA £377k.
- Specialising in general pipework, steelwork, sub-sea spools & structures, pig launchers/receivers, and R&D for sub-sea pipelines.
- The sale is 100% share capital.
- There is a strong team of 20 employees.
- Offers a full-turnkey solution from procurement through to installation.
- A rolling contract with a major agtech company
- Strong financial profile.

**Ref: B07923**

## Digital and litho printers, with mailing and distribution services

- Based in the South West.
- YE24 turnover in the region of £2.5m.
- Gross profit in the region of £738k/EBITDA £398k.
- The company offers digital and lithographic printing, finishing services, storage and distribution, and mailing services.
- The sale is 100% share capital.
- There are 17 members of staff including the shareholders.
- A vast and well-established client base including numerous high-profile organisations.
- Phenomenal year-over-year revenue growth.

**Ref: B07994**

## Manufacturer of slate & stone products/bathroom & kitchen installations

- Based in North Wales.
- YE24 turnover in the region of £1.1m.
- Gross profit in the region of £545k/EBITDA £5k.
- A leading manufacturers/suppliers/designers of slate& stone architectural products and suppliers/installers of bathrooms and kitchens.
- The sale is 100% share capital.
- There are 12 employees including the shareholders.
- Loyal customer base amongst major builders' merchants, developers and contractors.
- Phenomenal growth over the past four years increasing financial profile.

**Ref: B08070**

## Global B2B corporate communications & event production agency

- Based in the South.
- YE25 projected turnover in the region of £2.9m.
- Gross profit in the region of £879k/EBITDA £488k.
- A market leader offering an unmatched breadth of services, content design, video production, VR, live events, collaboration/customer centres, and analysis, research and category strategy.
- The sale of 100% share capital.
- There are 20 highly skilled employees.
- Productive relationships with multi-billion pound market cap conglomerates in the FMCG sector.
- Acting as a complete end-to-end service provider.

**Ref: B08111**

# Opportunities

# £1m Plus

## Turnover

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### Alcohol and soft drink wholesaler & distributor

- Based in the North West and East of England.
- YE24 turnover in the region of £6.3m.
- Gross profit in the region of £1.1m/EBITDA £212k.
- The company is a leading Wholesaler/distributor of beers, wines, spirits and soft drinks to the hospitality sector serving pubs, clubs and restaurants.
- The sale is 100% capital share.
- There are 23 employees including the directors.
- The company has established strong relationships with major manufacturers and brewers.
- A robust distribution network, 3,000 active customers with low concentration and 90% repeat business rate.

**Ref: B08120**

### Omnichannel stove & fire retailer

- Based in the South East.
- YE25 turnover in the region of £1.1m.
- Gross profit in the region of £201k.
- Operating primarily through e-commerce, the company is a retailer of high-end heating appliances.
- There are 4 employees.
- The sale is 100% share capital.
- An industry-leading online presence, featuring a best-in-class ecommerce website with advanced back-end functionality.
- Wide product portfolio and coveted distribution contracts with top manufacturers.
- Stellar reputation in the industry, backed by nearly 1,500 reviews across multiple review sites.

**Ref: B08147**

### Electronic product designer & manufacturer

- Based in the South East.
- YE25 turnover in the region of £2.1m
- Gross profit in the region of £1.6m/EBITDA £353k.
- A leading electronic product design and manufacturing company, specialising in pump controllers and fault detection systems.
- There are 21 employees, including the directors.
- The company holds a dominant global position in water-fed pole cleaning technology with 98% market share.
- A major supplier of fault passage indicators to UK electricity networks and electrical equipment manufacturers.
- In-house manufacturing with ISO 9001 certification.

**Ref: B08180**

### Carpentry subcontractors

- Based in the East of England.
- YE25 turnover in the region of £4.7m. Projected turnover YE26 £6.7m.
- Gross profit in the region of £1.2m/EBITDA £619k.
- The company is a labour-only carpentry subcontractor specialising in new build residential developments.
- The sale is 100% capital share.
- There are 14 PAYE staff, and draws upon a pool of approximately 120 self-employed contractors under the Construction Industry Scheme (CIS).
- Capability to handle both small and large contracts.
- Preferred suppliers to 20 top-tier residential builders and developers.

**Ref: B08358**

# Opportunities

# £1m Plus

## Turnover

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### Award winning premium independent bottle shop brand

- Based in London.
- YE26 turnover in the region of £1m.
- Gross profit in the region of £399k/EBITDA £47k.
- One of London's best known premium bottle shops with a distinctive niche in the UK's craft beer/ natural wine markets, along with other unique offerings.
- The sale is 100% share capital.
- There are 7 staff including, the shareholders.
- Physical retail, e-commerce, own-brand product lines, subscription services, on-site drinking and event hosting ensuring multiple avenues for revenue generation.

**Ref: B08367**

### J & R Trading (UK) Limited is a specialist, e-commerce retail suppliers of automotive component parts

- Based in Birmingham.
- YE24 turnover in the region of £3.9m.
- Gross profit in the region of £3.4m/EBITDA £2.4m.
- Automotive specialist parts retailer supplying a broad product range, strong online presence, serving trade (buying groups, car dealerships and independent garages) and retail customers.
- The sale is 100% share capital.
- There is a management team/warehouse/online/ customer services team.
- Efficient warehouse and logistics setup enabling reliable next day UK delivery.

**Ref: B08647**

### International education provider for global students

- Based in the South West.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £508k/EBITDA £334k.
- An established provider of academic programs and pathways for international students, offering tailored courses to support progression to top UK universities.
- The sale is 100% share capital.
- There is an experienced team of 12, educators, administrators and student support staff.
- Offering high-quality student support services, visa assistance, accommodation and career guidance.
- Diverse portfolio of international students.
- Broad distribution across key regions.

**Ref: B08687**

### Established vehicle transportation service provider

- Based in the Midlands.
- YE25 turnover in the region of £1.2m.
- Gross profit in the region of £1m/EBITDA £39k.
- A trusted vehicle transportation provider offering reliable collection and delivery services for dealerships, fleet operators, and private customers across the UK.
- The sale is 100% share capital.
- There are 9 employees, including the shareholders.
- Established reputation for providing reliable and efficient vehicle transportation services.
- High client satisfaction and retention.
- 90% of revenue from repeat business.

**Ref: B08688**

# Opportunities

# £1m Plus

## Turnover

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### Consultancy in electronic design & custom manufacturing

- Based in the South West.
- YE25 turnover in the region of £1m.
- Gross Profit in the region of £375k/EBITDA £47k.
- Offering custom electronic design and in-house manufacturing services, delivering tailored solutions across industries such as automotive, medical, and aerospace.
- The sale is 100% share capital.
- There is a team of 16 employees including the shareholders.
- Strong reputation for delivering high-quality, custom solutions, meeting specific client needs.
- ISO 9001:2015 certification, ensuring adherence to high standards of quality and operational efficiency.

**Ref: B08700**

### Leading supplier & installer of uPVC and aluminium windows & doors

- Based in the North West.
- YE25 turnover in the region of £2.2m.
- Gross profit in the region of £810k/EBITDA £356k.
- A trusted supplier and expert installer of Upvc, aluminium windows, doors, conservatories, and roofline products with reliable after-sales support.
- The sale is 100% share capital.
- There is an experienced team in place.
- Diverse revenue streams, serving residential, trade, and commercial clients.
- Exceptional customer service, high quality products.

**Ref: B08747**

### RICS-compliant experienced chartered surveyors

- Based in the North West.
- YE25 turnover in the region of £763k.
- Gross profit in the region of £670k/EBITDA £232k.
- Independent practice of experienced chartered surveyors specialising in delivering Red Book-compliant property valuations for residential and commercial property,
- The sale is 100% share capital.
- There is a highly qualified team of 3 directors and 3 consultants.
- Strong reputation for professionalism, accuracy, and speed.
- Longstanding panel relationships with high street and secondary lenders.

**Ref: B08922**

### Specialist building contractor in high-end & premium residential & heritage sectors

- Based in the North of England.
- YE25 turnover in the region of £3.95m.
- Gross profit in the region of £765k/EBITDA £535k.
- Bespoke contractor delivering luxury new builds, restorations and private contracts with complete discretion.
- The Sale is 100% capital share.
- A small highly experienced team, including the shareholders.
- Established reputation, built on confidence, trust, transparency and discretion.
- Projects delivered to the highest standards of craftsmanship.

**Ref: B08992**

# Opportunities

# £1m Plus

## Turnover

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### Signage installation, project management and maintenance services

- Based in Yorkshire.
- YE25 turnover in the region of £1.6m.
- Gross profit in the region of £708k/EBITDA £181k.
- Offering end-to-end solutions, supply, installation, project management for both small/large-scale projects.
- The sale is 100% share capital.
- A team of skilled and experienced installers, project managers and support staff.
- Long-standing relationships, block bookings up to 12 months in advance.
- Strong reputation in the market/high levels of repeat custom.

**Ref: B08993**

### Multi-trade maintenance provider

- Based in the North West.
- YE24 turnover in the region of £2.7m.
- Gross profit in the region of £1.6m/EBITDA £462k.
- Long-established multi-trade contractor delivering reactive repairs, planned works and property refurbishments for public-sector and commercial clients.
- The sale is 100% share capital.
- There is a team of multi-skilled tradespeople, management and helpdesk coordination.
- Strong reputation for reliability, consistent delivery and high standards
- of workmanship.
- Long standing repeat clients.

**Ref: B09065**

### Well established independent automotive repair workshop

- Based in the West Midlands.
- YE24 turnover in the region of £1.71m.
- Gross profit in the region of £329k/EBITDA £144k.
- Automotive repair centre providing mechanical repairs, MOTs, accident repairs, and blue light vehicle maintenance.
- The Sale is 100% share capital.
- An experienced long-serving team of 18 staff.
- Fully equipped freehold premises providing around 32,000sq ft.
- Long-term client relationships with around 90% repeat business.
- Strong financial profile with consistent profitability.

**Ref: B09077**

### Steel stockholding and processing operation

- Based in the North East.
- YE24 turnover in the region of £1.1m.
- Gross profit in the region of £407k/EBITDA £89k.
- Established steel stockholding company with a broad range of steel stockholding and processing capabilities, serving commercial and industrial requirement.
- The sale is 100% share capital.
- Experienced workforce with long service.
- Diversified customer base across construction, fabrication, agricultural and general engineering sectors.
- Operates from freehold industrial premises.
- Reputation for reliable supply and customer service.

**Ref: B09121**

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## Supported living & housing provider

- Based in Lancashire.
- YE25 turnover in the region of £1.33m.
- Gross profit in the region of £1m/EBITDA £798k.
- Established supported housing operator offering secure, well-managed accommodation for residents referred through local authority contracts
- The Sale is 100% share capital.
- Long serving experienced team, including the shareholder.
- Established reputation for reliability and compliance within the supported and temporary accommodation sector.
- Fully managed and well-maintained property portfolio valued at £2.83m.

**Ref: B09125**

## Bakery and retail/wholesale operation

- Based in the North West.
- YE24 turnover in the region of £1.7m.
- Gross profit in the region of £550k/EBITDA £257k.
- Independent bakery producing and supplying baked goods and food products through retail and wholesale channels.
- The sale is 100% share capital.
- Long-established local operation with a high level of repeat custom.
- Diversified customer base with a balanced mix of retail sales and approximately 40 active wholesale accounts.
- Freehold premises with available production capacity for increased output.

**Ref: B09255**

## Artisan, viennoiserie bakery retail/wholesale supplier

- Based in the North West.
- YE25 turnover in the region of £1m.
- Gross profit in the region of £726k/EBITDA £210k.
- Established bakery operating both retail and wholesale, producing handcrafted viennoiserie, pastries and bread using traditional multi-day preparation techniques.
- The Sale is 100% share capital.
- 24 employees including the shareholders.
- Strong year-on-year revenue growth across the last three years.
- High volumes of repeat custom supporting revenue stability.

**Ref: B09306**

## Automation and control systems engineering company

- Based in the North West.
- YE25 turnover in the region of £2.8m.
- Gross profit in the region of £335k/EBITDA £156k.
- Long-established Engineering Company providing automation, control systems/engineering services to process and infrastructure industries.
- The sale is 100% share capital.
- Core team of permanent employs/flexible pool of contractors, including shareholders.
- Strong reputation for reliable delivery, long-standing client relationships.
- Strong consistent financial profile.
- High levels of repeat business.

**Ref: B09314**

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# £1m Plus

## Turnover

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### **Award-winning, multi-trade plumbing, heating & renewable contractor**

- Based in Scotland.
- YE25 turnover in the region of £2.8m.
- Gross profit in the region of 865k/EBITDA £249k.
- Long-established, Multi-Trade contractor providing plumbing, heating and renewable energy installations to domestic and commercial customers.
- The sale is 100% share capital.
- 16 employees including shareholder.
- Strong reputation for reliability and customer service.
- Large customer database and a high proportion of repeat work.

**Ref: B09419**

# Want to be featured in the next issue of **Spotlight?**

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